Sacred Heart College (Autonomous)

Department of Management

Bachelor of Business Administration [Integrated Marketing and New Media)

Course plan

Academic Year: 2018-19

Semester I

PROGRAMME	UG COMMON COURSE 1	SEMESTER	1
COURSE CODE AND TITLE	15U1CCENG01: HOMO LOQUENS: A COURSE IN EFFECTIVE LISTENING AND SPEAKING	CREDIT	4
HOURS/WEEK	5	HOURS/SEM	90
FACULTY NAME SARA DAVID & SIMON PETER			

	Programme Outcome
At the e	nd of the programme, the student should be able to:
PO 1	Critical Thinking: Take informed actions after identifying the assumptions that frame our thinking and actions, checking out the degree to which these assumptions are accurate and valid, and looking at our ideas and decisions (intellectual, organizational, and personal) from different perspectives.
PO 2	Effective Communication: Speak, read, write and listen clearly in person and through electronic media in English and in one Indian language, and make meaning of the word by connecting people, ideas, books, media and technology.
PO 3	Effective Citizenship: Demonstrate empathetic social concern and equity centered national development, and the ability to act an informed awareness of issues and participate in civic life through volunteering.
PO 4	Environment and Sustainability: Understand the issues of environmental contexts and sustainable development.
PO5	Ethics : Recognise different value systems including your own, understand the moral dimensions of your decisions, and accept responsibility for them.
PO 6	Global Perspective: Understand the economic, social and ecological connections that link the world's nations and people.

•	COURSE OUTCOMES	CL	PSO	PO
CO 1	Understand the mechanics of English language and comprehend	Un*	1,5	1, 2
	the meaning of simple narrations, announcements and			
	instructions.			
CO 2	Make inferences about the implications of statements from stress	An	1,5	1, 2
	and tone recognize the various registers of speech.			
CO 3	Listen to formal presentations and prepare lecture notes in the	Ар	1,3,5	1, 2, 3
	appropriate format.	-		
CO 4	Use English for a variety of speaking contexts including	Cr	1,3,5	1,2,3,4,5
	conversations, presentations, speeches, discussions and			
	negotiations.			
CO 5	Critically evaluate presentations, narrations, speeches and analyse	Ev	1,3,5	1,2,5
	and evaluate their content and respond to them appropriately.			
CO 6	Creatively respond to one's surroundings in the form of drama,	Cr	1,3,5,6	1,2,3,4,5,6
	poetry, narrations, and songs, and perform them before an			
	audience.			

	Programme Specific Outcome					
At the	At the end of the programme a student should be able to:					
DCO1	Demonstrate knowledge about the socio-historical and cultural context of the literary					
PSO1	works in English and demonstrate in-depth knowledge about the select texts.					
DC 0.3	Identify and describe the thematic and literary features of select works in English and align					
PSO 2	them with the socio-political and cultural milieu.					
DC 0.3	Articulate knowledge in oral, written or performative means, using appropriate style and					
PSO 3	register.					
	Demonstrate an understanding of various critical theories and reading strategies and					
DCO 4	engage with texts - literary, performance, visual etc. – from the point of view of the various					
PSO 4	critical approaches and to draw from them the dynamics relationship between nature and					
	culture.					
PSO 5	Apply the various reading strategies on various forms of literary and cultural texts.					
DCO C	Conduct independent research in the area of literary and cultural studies and produce new					
PSO 6	and critical knowledge.					

^{*}Un-Understand; An-Analyse; Ap-Apply; Cr- Create; Ev-Evaluate; Cr- Create

	CO - PO/PSO Mapping											
	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PSO 1	PSO 2	PSO 3	PSO 4	PSO 5	PSO 6
CO 1	3	2	0	0	0	0	0	0	1	0	0	0
CO 2	3	2	0	0	0	0	0	0	2	0	0	0
CO 3	1	3	1	0	0	0	0	0	3	0	0	0
CO 4	1	3	1	0	1	0	0	1	3	0	0	0
CO 5	1	3	1	1	2	1	2	1	3	0	1	2
CO 5	1	3	1	1	1	1	1	2	3	1	1	3

Indicators: 0- No Mapping strength, 1. Low, 2. Medium, 3. High

SESSION	TOPIC	Learning Resources	Activity	Course Outcome			
	MODULE I						
	Unit 1: Simple Comprehension						
1	Introduction to listening skills	Course book	Lecture	CO 1			
2	Unit 1: Railway Announcements – 1	Audio	Q & A	CO 1			
3	Railway Announcements – 2	Audio	Q & A	CO 1			
4	Metro Station Announcements – 1	Audio	Q & A	CO 1			
5	Metro Station Announcements – 2	Audio	Q & A	CO 1			
6	Passenger safety: Announcements – 3	Audio	Q & A	CO 1			
7	Grammar Review – Prepositions	Course book	Exercises	CO 1			
8	Airport Announcements – 1	Audio	Q & A	CO 1			
9	Airport Announcements – 2	Audio	Q & A	CO 1			
10	Airport Announcements – 3	Audio	Q & A	CO 1			
11	Grammar Review – Articles	Course book	Exercises	CO 1,2			

12	Usages: Little, A Little, Few, A few	Course book	Exercises	CO 1,2			
13	College Announcements	Audio	Q & A	CO 1			
14	Public Announcements	Audio	Q & A	CO 1			
15	Grammar Review: Prepositions	Course book	Exercises	CO 1, 2			
16	Vocabulary work	Course book	Exercises	CO 1, 2			
17	Public Announcements 1	Audio	Q & A	CO 1			
18	Public Announcements 2	Audio	Q & A	CO 1			
19	Grammar Review: Passive Voice	Lecture	Quit	CO 1, 2			
13	Unit II: Drawing Infe			00 1, 2			
20	How to draw inferences: Lecture	Course Book	Lecture	CO 2			
21	Pre-Show Announcement 1	Audio	Q& A	CO 2			
22	Pre-Show Announcement 2	Audio	Q& A	CO 2			
23	Grammar Review: Clauses & Relative Pronouns	Lecture	Exercises	CO 2			
24	Narration – 1	Audio	Q & A	CO 2			
25	Narration - 2 & Grammar Review – Tenses	Audio &	Exercises	CO 2			
		Lecture					
26	Narration - 3 & Grammar Review - Order of Adj.	Lecture	Exercises	CO 2			
27	Vocabulary work – Phrasal Verbs	Lecture	Exercises	CO 2			
28	Listening Passage: History, Conversation	Audio	Q & A	CO2			
	Internal Assessment Test 1	L .		•			
30	Listening to Performances	Video	Q & A	CO 2			
31	Listening to Speeches	Audio/Video	Q & A				
32	Listening to Documentaries	Audio/Video	Q & A	CO 2			
	MODULE II						
	Unit 1: Academic Lis	tening	_	_			
33	Academic Listening: Introduction	Course Book	Lecture	CO 2,3			
34	How to Listen to Lectures: Task 1 & 2	Audio	Discussion	CO 2,3			
35	Discourse Markers and Semantic Markers	Audio	Discussion	CO 2,3			
36	Semantic Markers	Audio	Exercises	CO 2,3			
37	Structural Orientation of Lectures	Course Book	Discussion	CO 2,3			
38	Analytical Approach	Audio	Discussion	CO 2,3			
39	Chronological Approach	Audio	Discussion	CO 2,3			
40	Cause and Effect Approach	Audio	Discussion	CO 2,3			
	Unit II: Academic Listening	&Note-taking					
41	Introduction to Note taking	Course Book	Lecture	CO 3			
42	Skills involved in Note-taking & Tips for Note-taking	Course book	Exercises	CO 3			
43	The Mind-mapping Method	Audio	Exercises	CO 3			
44	Exercise Session 1	Audio	Exercises	CO 2,3			
45	Outlining Method	Audio	Exercises	CO 2,3			
46	Exercise Session 2	Audio	Exercises	CO 2,3			
47	Flow chart	Audio	Exercises	CO 2,3			
48	Exercise Session 3	Audio	Exercises	CO 2,3			
	MODULE III	1	1	1			
	Unit 1 – Art of Sma	II Talk					
	Office 1 - Art of Silidir Edik						

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49	Introduction: Initiating a conversation	Course book	Lecture	CO 1,2,4
50	Small Talk: Reading Exercise	Course book	Exercises	CO 1,2,4
51	Listening to conversation	Audio	Q & A	CO 1,2,4
52	Grammar & Usage Review: While, a while, awhile	Course book	Q & A	CO 4
	Expressions: Opinions, questions, response to	Course book	Exercises	CO 4
53	news			00.4
54	Listening Exercise: Q & A Practice	Audio	Exercises	CO 4
55	Grammar and Usage: Review	Course book	Exercises	CO 4
56	Making Suggestions	Course book	Exercises	CO 1,24
57	Grammar Review: Pronouns	Course book	Exercises	CO 4
	Unit II: Transactional Con		•	1
59	Listening Exercise & Requests and suggestions	Course book	Exercises	CO 1,2,4
60	Listening: Q & A Exercises 1	Course book	Exercises	CO 1,2,4
61	Role play session 1	Course book	Exercises	CO 1,2,4
62	Listening: Q & A Exercises 2	Course book	Exercises	CO 1,2,4
63	Role play session 2	Course book	Exercises	CO 1,2,4
64	Listening: Q & A Exercises 3	Course book	Exercises	CO 1,2,4
65	Role play session 3	Course book	Exercises	CO 1,2,4
66	Listening: Q & A Exercises 4	Course book	Exercises	CO 1,2,4
67	Role play session 4	Course book	Exercises	CO 1,2,4
68	Listening: Q & A Exercises 5	Course book	Exercises	CO 1,2,4
69	Role play session 5	Course book	Exercises	CO 1,2,4
	Unit III: Telephone Conv	ersation	•	
70	Introduction to Telephone Manners	Course book	Lecture	CO 4
71	Useful Expressions	Course book	Exercises	CO 4
72	Telephone: Role plays	Course book	Exercises	CO 1,2,4
	Internal Assessmen	t 2		
	MODULE IV			
	Unit 1: Presentation	on		
73	Introduction to Public Speaking	Course book	Lecture	CO 4 & 6
74	Public Meetings: Role play	Discussion	Exercises	CO 4 & 6
75	Making Presentations: Introduction	Course book	Lecture	CO 4 & 6
76	Presentations by students 1	Course book	Discussion	CO 4 & 6
77	Presentations by students 2	Course book	Discussion	CO 4 & 6
78	Presentations by students 3	Course book	Discussion	CO 4 & 6
79	Presentations by students 4	Course book	Discussion	CO 4 & 6
	Unit II: Group Discuss	sions	<u>l</u>	
80	Group discussion: Introduction	Course book	Lecture	CO 4 & 6
81	GD Exercise session 1	Course book	Discussion	CO 4 & 6
82	GD Exercise session 2	Course book	Discussion	CO 4 & 6
83	GD Exercise session 3	Course book	Discussion	CO 4 & 6
ပၥ	1	1		1

84	GD Exercise session 4	Course book	Discussion	CO 4 & 6			
	MODULE V						
	Performance						
85	Delivering dialogues: Pitch and intonation	Course book	Lecture	CO 4 & 6			
86	Presenting short Dramatic pieces 1	Course book	performance	CO 4 & 6			
87	Presenting short Dramatic pieces 2	Course book	performance	CO 4 & 6			
88	Presenting short Dramatic pieces 3	Course book	performance	CO 4 & 6			
89	Presenting short Dramatic pieces 4	Course book	performance	CO 4 & 6			
90	Revision						

		Date of completion	Topic of Assignment & Nature of assignment (Individual/Group – Written/Presentation – Graded or Non-graded etc.)	Course Outcome
	1	4/8/2019	Presentations	CO 2
Ī	2	28/8/2019	Roleplays	CO 3

GROUP ASSIGNMENTS/ACTIVITES – Details & Guidelines

	Date of completion	Topic of Assignment & Nature of assignment (Individual/Group – Written/Presentation – Graded or Non-graded etc)	Course Outcome
1	12/9/2019	Group Discussions	CO 1,2,4,5
2	20/9/2019	Performances	CO 1,2,,4,5

References

Homo Loquens: A Course in Effective Reading and Writing

- FRENCH

COURSE PLAN

PROGRAMME	BBA	SEMESTER	1
COURSE CODE AND TITLE	15U1CCFRN1A - FRENCH LANGUAGE AND COMMUNICATION SKILLS I	CREDIT	4
HOURS/WEEK	4	HOURS/SEM	72
FACULTY NAME	MIRA JOSHY		

Programme Outcome

	ProgrammeOutcome				
At the e	At the end of the programme, the student should be able to:				
PO 1	Critical Thinking: Take informed actions after identifying the assumptions that frame our thinking and actions, checking out the degree to which these assumptions are accurate and valid, and looking at our ideas and decisions (intellectual, organizational, and personal) from different perspectives.				
PO 2	Effective Communication: Speak, read, write and listen clearly in person and through electronic media in English and in atleastone Indian language, and make meaning of the word by connecting people, ideas, books, media and technology.				
PO 3	Effective Citizenship: Demonstrate empathetic social concern and equity centered national development, and the ability to act an informed awareness of issues and participate in civic life through volunteering.				
PO 4	Environment and Sustainability: Understand the issues of environmental contexts and sustainable development.				
PO5	Ethics : Recognise different value systems including your own, understand the moral dimensions of your decisions, and accept responsibility for them.				
PO 6	Global Perspective: Understand the economic, social and ecological connections that link the world's nations and people.				

Programme Specific Outcomes (PSOs)

PSO1

Demonstrate a comprehensive understating of integrated marketing communication theories and concept along with being capable of understanding and resolving managerial issues in a successful manner.

PSO2

Process the right aptitude to communicate and negotiate effectively, to achieve individual and business

goals; be able to upgrade their professional and managerial skills in the media management field, and display their talent in a work place.

PSO3

Explore and reflect about challenges, develop opportunities in the media and marketing industry environment; and demonstrate effective communication skills consistent with a professional marketing environment.

PSO4

Understand one's own capability to set achievable targets and complete them; and develop integrated marketing solutions for business by employing appropriate media strategies.

PSO5

Launch a successful business career in a meaningful way, contributing to personnel, professional and social growth; and pursue lifelong learning and achieve holistic development.

PSO6

Take up challenging assignments and work for the nation building in various sectors and industries.

	COURSE OUTCOMES	PO	PSO	CL
CO 1	Identify the culture, history, mannerisms and traditions of France and Francophone countries to develop inter cultural communication.	PO1,PO2, PO6,	PSO1	Un
CO 2	Use words and expressions in a simple and structured grammatical manner for communication purpose in business and in our daily life.	PO1,PO4	PSO1,PSO2	Ар
CO 3	Co-relate specific features of France including gastronomy, social institutions, politics and present french scenario to one's own country	PO1, PO2	PSO1,PSO3	An
CO 4	Analyse an issue of concern including topics related to environment society and health; to enumerate its causes and consequences and suggest solutions.	PO1, PO2	PSO4,PSO2,PSO3	An
CO 5	Communicate effectively in french.	PO1, PO2, PO3,PO5	PSO2,PSO3	Ар

					CO -	PO/PS	О Маррі	ng				
	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PSO 1	PSO 2	PSO 3	PSO 4	PSO 5	PSO 6
CO 1	2	2	0	0	0	3	2	0	0	0	0	0
CO 2	3	1	0	2	0	0	1	3	0	0	0	0
CO 3	2	3	1	0	0	0	1	0	1	0	0	0
CO 4	2	3	1	0	1	0	0	1	1	3	0	0
CO 5	1	3	1	0	2	0	0	1	2	0	0	0

Sessio n	Topic	Method of Teaching	Value Additions and activity	со
	MODULE I			
1			french basic	
	Introducing French Basics	role play,	communicatio	
		Discussion	n	1,2,3
2	French basics -alphabets	chalk n talk, audio	Exercice	1,2,3
3	french basics	audio ppt, discussion	Exercice	1,2,3
4	Introduce oneself during a		Exercice	
	conference			
		chalk n talk		1,2,3
5	numbers 1-20	role play,audioppt	Exercice	1,2,3
6	verbs introduction	chalk n talk	Exercice	1,2,3
7	conjugation introduction	chalk n talk,ppt audio	audio	1,2,5
8	Greetings		Know a new	
	Greetings	role play,audioppt	culture	1,2,6
9	Basic useful sentences in		Exercice	
	French	role play, audio ppt		1,2,3
10	spell in French	role play,audioppt	presentation	1,2,
11	Indefinite articles	chalk n talk,audioppt	Exercice	1,2
12	prononciation of vowels	role play,audioppt	Exercice	1,2
13	French culture	Discussion, audio,ICT	Exercice	6,7,8
14	Revision			
	MODULE II			
15	introducing a third person	game,audioppt	Exercice	2,3
16	Asking personal		Exercice	
	information in french	role play,audioppt		2,3

17	Asking questions to		Interaction	
	acquaint with others			
		role play,audioppt		2,3
18	Asking for something		Exercice	
		chalk n talk		2,3
19	ER verbs,negation	chalk n talk, audio ppt	Exercice	2,3
20	adjectives of nationalities	role play, conversation	Exercice	2,3
21	grammar articles	role play, listening	Ppt	2,3
22	CIA 1			2,3
23	Profession	cross words,chalk n talk	Exercice	2,3
24	interests and tastes	role play,audio	Exercice	2,3,4
25	speak about the weather		Q and A	
		exercices ,chalk n		1,2,4,
		talk,audio		5
26	French business sector and		knowing	
	mannerisms		culture	F 6 7
		roleplay,audio		5,6,7, 8
27	talk about likings	Torepray, addre	Exercice	
2,	taik about likings		EXCICIC	5,6,7,
		Discussion, ICT, audio		8
28	Revision			
		MODULE III		
29	describe a locality	oral, description	Q and A	2,3,
30	Express in quatity	role play,chalk n talk	Exercice	2,3
31	telephone conversation		Q and A	
		audio chalk n talk		2 2
32	nlacos vocabulany	audio,chalk n talk	Video	2,3
33	places vocabulary Fix an appointment	games,music,audio	daily needed	2,3,5
33		audio,	vocabs	
		chalk n talk	VUCaus	2,3
34	sending SMS		Q and A	

chalk n talk,audioppt

role play,audioppt

role play ,audio ppt

chalk ntalk/roleplay

35 Adjectives

37

36 Prepositions

express cause and

2,3

2,3

2,3

2,3,4

Exercice

Exercice

Exercice

	consequence			
38	know how to telephone in		Exercice	
	France			
		chalk n talk ,audio ppt		2,3
39	Describing ur ideal locality	role play/presentation	Exercice	2,3
40	writing a business mail		Exercice	
		audio ppt		1,2,3
41	French culture-express		knowing	, ,
	preference for city or		culture	5,6,7,
	village	Discussion		8
42	CIA REVISION			
43	CIA 2			
44	Correspondig with a friend		Exercice	
	expressing one's likings	chalk n talk/Role plays		2,3
45	speak about a persons		know each	
	character	role play ,GD	other	5,6,7
46	adjectifpossessif part 1	chalk n talk,audioppt	Exercice	1,2,3
47	adjectifpossessif part 2	chalk n talk, audio ppt	Exercice	2,4,5
48	speak about the		Exercice	
	surroundings	discussion		2,3
49	introduce and describe		Exercice	
	someone	role play		2,3,4
50	activities - vocabulary	lecture,audio	Exercice	1,2,5
51	sports vocabulary	an adding /note into:	general	1 2 2
F 2	No coloulom, rolotiono	speaking/role play	knowledge	1,2,3
52	Vocabulary - relations	chalk n talk,audioppt	Exercice	2,5,6
53	famous french personality	discussion/comprehension	Exercice	5,6,7, 8
54	lexique des liens de		Exercice	

chalk n talk, audioppt

Audio ppt, discussion

parente

Express ones likings

57 pronounciation of verbs

55 lexiques des loisirs

56 forme negation

form filling

french artists

58

59

2,3,4

2,3

2,3

2,3

2,3

2,3 2,3

Exercice

Video

Exercice

Exercice

Exercice

GK

60	french music	Audio ppt, discussion	Video	2,3
61	one's own musical			
	preferences	Audio ppt, discussion		
62	french music and		knowing the	
	comparison to one's own		culture	5,6,7,
	musical preference	discussion		8
63	module 1 -revision			
64	module 1 -revision			
65	module 2- revision			
66	module 2-revision			
67	module 2-revision			
68	module 3-revision			
69	module 3-revision			
70	module 3-revision			
71	PYQs discussion			
72	PYQs discussion			

ASSIGNMENTS/SEMINAR – Details & Guidelines

	MODULE	Topic of Assignment & Nature of assignment (Individual/Group – Written/Presentation – Graded or Non-graded etc)	Course Outcome
1	1,2,3	preparing a presentation of regions in france and its important features (project)	CO 1,2,3
2	1,2,3	Role plays on various situations Based on daily life (seminar)	CO 3,5

TEXT BOOKS AND REFERENCES

OBJECTIF EXPESS, CHAMPION
LE POINT DU FLE
TV5 MONDE.ORG

PROGRAMME	BACHELOR OF BUSINESS ADMINISTRATION	SEMESTER	1
COURSE CODE AND TITLE	PRINCIPLES AND METHODOLOGY OF MANAGEMENT, 15U1CRBBA1	CREDIT	3
HOURS/WEEK	4	HOURS/SEM	72
FACULTY NAME	Dr. Jisna N		

Programme Outcome

	Programme Outcome
PO 1	Critical Thinking: Take informed actions after identifying the assumptions that frame our thinking and actions, checking out the degree to which these assumptions are accurate and valid, and looking at our ideas and decisions (intellectual, organizational, and personal) from different perspectives.
PO 2	Effective Communication: Speak, read, write and listen clearly in person and through electronic media in English and in one Indian language, and make meaning of the word by connecting people, ideas, books, media and technology.
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PO5	Ethics : Recognise different value systems including your own, understand the moral dimensions of your decisions, and accept responsibility for them.
PO 6	Global Perspective: Understand the economic, social and ecological connections that link the world's nations and people.

	PROGRAM SPECIFIC OUTCOMES				
PSO 1	Demonstrate a comprehensive understanding of integrated marketing communication theories and concepts along with being capable of understanding and resolving managerial issues in a successful manner				
PSO 2	Possess the right aptitude to communicate and negotiate effectively, to achieve individual and business goals; be able to upgrade their professional and managerial skills in the media management field, and display their talent in workplace				
PSO 3	Explore and reflect about challenges, develop opportunities in the media and marketing industry environment; and demonstrate effective communication skills consistent with a professional marketing environment				

PSO 4	Understand one's own capability to set achievable targets and complete them; and develop integrated marketing solutions for businesses by employing appropriate media strategies.
PSO 5	Launch a successful business career in a meaningful way, contributing to personal, Professional and societal growth; and pursue lifelong learning and achieve holistic development.
PSO 6	Take up challenging assignments and work for nation building in various sectors and industries.

	COURSE OUTCOMES	PO/ PSO	CL
CO 1	Explain the evolution, management theories and practices,	PO1,PO2, PO6,	U
	and specifically the nature, functions, roles and	PSO2, PSO3	
	competencies of management.		
CO 2	Understand the crucial role of organizational planning and	PO1, PSO2,	Α
	decision making in increasing managerial efficiency.	PSO3	
CO 3	Differentiate between the various types of organizational	PO1, PO2, PSO1	U
	structures and patterns.		
CO 4	Explain the importance of institutional delegation in	PO1, PO2, PSO1,	An
	organizations and describe the relationship between	PSO2,PSO4	
	authority, responsibility and accountability		
CO 5	Identify the appropriate type of communication to address	PO1, PO2, PO3,	U
	diverse business issues	PO4, PO5,	
		PSO2, PSO3	

CL* Cognitive Level

					CO - I	PO/PSC) Mappir	ng				
	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PSO 1	PSO 2	PSO 3	PSO 4	PSO 5	PSO 6
CO 1	3	2	0	0	3	1	2	0	0	0	3	0
CO 2	2	3	0	0	1	0	2	0	0	1	3	0
CO 3	1	3	2	0	1	0	1	3	0	0	2	0
CO 4	2	1	0	0	0	0	1	0	0	0	1	0
CO 5	3	2	0	0	0	0	2	0	0	0	1	0

SESSION	TOPIC	LEARNING RESOURCES	VALUE ADDITIONS	COURSE OUTCOME
	MODULE I			
1	Introduction to Management	PPT	Video	CO 1, co2
2	Definitions of Management	PPT/Lecture		CO 1, co2
3	Nature of Management	PPT/Lecture		CO 1, co2
4	Features/ Characteristics of Management	PPT/Lecture		CO 1, co2
5	Functions of Management	PPT/Lecture		CO 1, co2

6	Importance of Management	PPT/Lecture	CO 1, co2
7	Introduction to administration	Lecture	CO 1, co2
8	Difference between administration and Management	Lecture	CO 1, co2
9	Management as an Art	Lecture	CO 1, co2
10	Management as Science	Lecture	CO 1, co2
11	Management as an Profession	PPT/Lecture	CO 1, co2
	MODULE II		
12	Evolution of Management	PPT/Lecture	CO 1, Co3
13	Introduction to Management Thought	Lecture	CO 1, Co3
14	Pre Scientific Era	Lecture	CO 1, Co3
15	Scientific Era	Lecture	CO1, Co3
16	Contribution of FW Taylor	Lecture	CO1, Co3
17	Process Management	PPT/Lecture	CO1, Co3
18	Contribution of Henry Fayol	PPT/Lecture	CO1, Co3
19	Abraham Maslow-Need Hierarchy Theory	PPT/Lecture	CO1, Co3
20	Peter Drucker Contibution	PPT/Lecture	CO1, Co3
21	Contribution of Douglas Mc Gregor	Lecture	CO1, Co3
	MODULE III		
22	Introduction to Planning	PPT/Lecture	Co2, Co4
23	Definition of Planning	PPT/Lecture	CO2, Co4
24	Nature of Planning	PPT/Lecture	CO2, Co4
25	Importance of Planning	Lecture	CO2, Co4
26	Limitations of Planning	Lecture	CO2, Co4
27	Types of Plan	PPT/Lecture	CO2, Co4
28	Planning Process	PPT/Lecture	CO2, Co4
29	Introduction to Decision Making	PPT/Lecture	CO2, Co4
30	Meaning and Definition	PPT/Lecture	CO2, Co4
31	Steps involved in Decision Making	Lecture	CO2, Co4
32	Types of Decision Making	PPT/Lecture	CO2, Co4
33	Programmed- Non Programmed	PPT/Lecture	CO2, Co4
34	Strategic- tactical	PPT/Lecture	CO2, Co4
35	Individual- Group	PPT/Lecture	CO2, Co4
36	Policy- Operations	PPT/Lecture	CO2, Co4
37	Organizational- Personal	PPT/Lecture	CO2, Co4
	Module IV		•
	Meaning of Organizing	Lecture	CO1,
38			CO3,CO 4
	Definition of Organizing	Lecture	CO1,
39			CO3, CO4
	Nature of Organizing	Lecture	CO1,
40			CO3, CO4
	Characteristics of Organizing	Lecture	CO1,
41	<u></u>	22=//	CO3, CO4
42	Organizing process	PPT/Lecture	CO1,
42		<u> </u>	CO3, CO4

42	Purpose or Importance of Organizing	PPT/Lecture	CO1,
43	Principles	PPT/Lecture	CO3, CO4
44	Types of Organization- Introduction	Lecture	CO3
46	Line and Staff	Lecture	CO4, CO5
47	Introduction to Departmentation	PPT/Lecture	CO1,CO4
47	Centralisation	PPT/Lecture	CO3, CO4
49	Decentralisation	PPT/Lecture	CO3, CO4
49	Module \	· ·	003, 001
50	Meaning of Directing	Lecture	CO4, CO5
51	Importance of Directing	Lecture	CO4, CO5
52	Leadership- Introduction, Definition	Lecture	CO4, CO5
53	Styles of Leadership	Lecture	CO4, CO5
54	Styles of Leadership		
55	Introduction to Motivation	PPT/Lecture	CO4, CO5
56	Importance of Motivation	PPT/Lecture	CO4, CO5
57	Motivational Theories	Lecture	CO4, CO5
58	Maslow Theory	Lecture	CO4, CO5
59	Hersberg Theory	Lecture	CO4, CO5
60	Hersberg Theory	Lecture	Co4, Co5
61	Mc. Gregor Theory of Motivation	Lecture	CO5
62	Introduction to Communication	PPT/Lecture	CO4
63	Objectives of Communication	PPT/Lecture	CO1, CO3
64	Types of Communication	Lecture	CO5
65	Introduction to Coordination	Lecture	CO4, CO5
66	Meaning, Definition of Coordination	Lecture	CO5
67	Techniques of Coordination	Lecture	CO5
68	Techniques of Coordination		
69	Meaning of Controlling	PPT/Lecture	CO5
70	Need of Controlling	Ppt/Lecture	CO4, CO5
71	Steps involved in Controlling	Ppt/ Lecture	CO5
72	Steps involved in Controlling	Ppt/Lecture	Co5

	Date of completion	Topic of Assignment & Nature of assignment (Individual/Group – Written/Presentation – Graded or Non-graded etc)	Course Outcome
1	4/1/2019	PLANS, PLOICIES, PROCEDURES, GOAL	CO 1
2	25/1/2020- 30/1/2020	COORDINATION AND CONTROLLING	CO 4

	Date of completion	Topic of Assignment & Nature of assignment (Individual/Group – Written/Presentation – Graded or Non-graded etc)	Course Outcome
		TURN COAT- ACTIVITY CONDUCTED BY THE	CO1, CO3,
1	2/11/2020	DEPARTMENT (INTERDEPARTMENT	CO5
		COMPETITION)	

References /Text books:

- 1. L. M. Prasad., "Principles and Practice of Management", Sultan Chand & Sons, 2015
- 2. R. Srinivasan and S. A. Chunawalla., "Management: Principles and Practice", Himalaya Publications, 2014.
- 3. P. C. Tripathi and P. N. Reddy., "Principles of Management", Tata McGraw Hill, 2015

PROGRAMME	UG CORE COURSE	SEMESTER	1
COURSE CODE AND TITLE	15U1CRBBA2: Business Accounting	CREDIT	4
HOURS/WEEK	5	HOURS/SEM	72
FACULTY NAME	BITTY SEBASTIAN& ROSAMMA XAV	IER .	

	Programme Outcome				
At the e	At the end of the programme, the student should be able to:				
PO 1	Critical Thinking: Take informed actions after identifying the assumptions that frame our thinking and actions, checking out the degree to which these assumptions are accurate and valid, and looking at our ideas and decisions (intellectual, organizational, and personal) from different perspectives.				
PO 2	Effective Communication: Speak, read, write and listen clearly in person and through electronic media in English and in one Indian language, and make meaning of the word by connecting people, ideas, books, media and technology.				
PO 3	Effective Citizenship: Demonstrate empathetic social concern and equity centered national development, and the ability to act an informed awareness of issues and participate in civic life through volunteering.				
PO 4	Environment and Sustainability: Understand the issues of environmental contexts and sustainable development.				
PO5	Ethics : Recognise different value systems including your own, understand the moral dimensions of your decisions, and accept responsibility for them.				
PO 6	Global Perspective: Understand the economic, social and ecological connections that link the world's nations and people.				

	COURSE OUTCOMES	CL	PSO	РО
CO 1	Apply the accounting principles	Ap*	1,5	1,2,5,6
CO 2	Record transactions in the books of original entry, ledger accounts and preparation of final accounts.	Ар	1,4,5	1,2,5
CO 3	Compute the income statements and interpret Balance Sheet for determining the Financial Position of a business	Ev	1,2,5	1,2,3,5
CO 4	Compute depreciation under different methods of depreciation	Ap	1,5	1,2
CO 5	Determine the results of operations and financial position of a company - Apply the basic accounting transactions using tally software	An	1,5	1,2

	Programme Specific Outcome				
At the	At the end of the programme a student should be able to:				
	Demonstrate a comprehensive understating of integrated marketing communication				
PSO1	theories and concept along with being capable of understanding and resolving managerial				
	issues in a successful manner.				
	Process the right aptitude to communicate and negotiate effectively, to achieve individual				
PSO 2	and business goals; be able to upgrade their professional and managerial skills in the				
	media management field, and display their talent in a work place.				
	Explore and reflect about challenges, develop opportunities in the media and marketing				
PSO 3	industry environment; and demonstrate effective communication skills consistent with a				
	professional marketing environment.				
	Understand one's own capability to set achievable targets and complete them; and				
PSO 4	develop integrated marketing solutions for business by employing appropriate media				
	strategies.				
	Launch a successful business career in a meaningful way, contributing to personnel,				
PSO 5	professional and social growth; and pursue lifelong learning and achieve holistic				
	development.				
DCO C	Take up challenging assignments and work for the nation building in various sectors and				
PSO 6	industries.				

^{*}Un-Understand; An-Analyse; Ap-Apply; Cr- Create; Ev-Evaluate; Cr- Create

	CO - PO/PSO Mapping											
	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PSO 1	PSO 2	PSO 3	PSO 4	PSO 5	PSO 6
CO 1	3	2	0	0	3	1	2	0	0	0	3	0
CO 2	2	3	0	0	1	0	2	0	0	1	3	0
CO 3	1	3	2	0	1	0	1	3	0	0	2	0
CO 4	2	1	0	0	0	0	1	0	0	0	1	0
CO 5	3	2	0	0	0	0	2	0	0	0	1	0

Indicators: 0- No Mapping strength, 1. Low, 2. Medium, 3. High

SESSION	TOPIC	Learning Resources	Activity	Course Outcome
	MODULE I			
	Introduction to Accounts and Acco	ounting Principle	S	
2	Introduction to Accounts and Accounting	PDF notes and	Lecture and	CO 1
	Principles	Book (S.P Jain	PowerPoint	
		and K.L		
		Narang)		
2	Accounting Principles - Introduction, Need for	PDF notes and	Lecture	CO 1
	Accounting	Book (S.P Jain		
		and K.L		
		Narang)		
3	History and Development of Accounting,	Book (S.P Jain	Lecture /	CO 1
	Definitions and Functions of Accounting	and K.L	Illustrations	
		Narang)		
3	Book-keeping and Accounting, Is Accounting a	Book (S.P Jain	Lecture /	CO 1
	Science or an Art?, End Users of Accounting	and K.L	Illustrations	
	Information	Narang)		
1	Accounting and Other Disciplines	Book (S.P Jain	Lecture /	CO 1
		and K.L	Illustrations	
		Narang)		
1	Objectives of Accounting, Branches of Accounting	Book (S.P Jain	Lecture	CO 1
		and K.L	/PowerPoint	
		Narang)	/ Illustrations	
1	The Institute of Chartered Accountants of India,	Book (S.P Jain	Lecture /	CO 1
	Accounting Principles and Conventions	and K.L	Illustrations	
		Narang)		
1	International Financial Reporting Standards – Brief	Book (S.P Jain	Lecture /	CO 1
	Overview only	and K.L Narang)	Illustrations	
	Internal Assessment Test 1			
	MODULE II			
	Journal, Ledger and Trial	Balance		
3	Introduction, Journal, Rules of Debit and Credit,	PDF notes and	Lecture /	CO 1,2
	Compound Journal Entry, Opening Entry	Book (S.P Jain	PowerPoint	
		and K.L		
		Narang)		
2	Ledger, Posting, Rules Regarding Posting, Use the	PDF	Illustrations	CO 1,2

1	Words "To" and "By"Advantages of Ledger Trial balance	PDF	Illustrations	CO 1,2
3	Errors of Omission, Errors of Principle, Rectification of Errors	PDF	Illustrations	CO 1,2
1	Preparation of Trial Balance	Book (S.P Jain and K.L Narang)	Lecture / PowerPoint	CO 1,2
2	Preparation of Final Accounts	Book (S.P Jain and K.L Narang)	Lecture / PowerPoint	CO 1,2,3
2	Suspense Account, Methods of Preparing Trial Balance	Book (S.P Jain and K.L Narang)	Lecture / PowerPoint	CO 1,2
	MODULE III			
	Income Statement/Profit and Loss ac			
5	Income Statement/Profit and Loss account - Introduction, Trading account- Gross Profit, Non cash expenditures, Expenses	Course book Pdf Notes	Lecture / PowerPoint Illustration	CO 2,3,5
5	Profit and Loss account- Net profit, Bottom line, Accrual accounting	Course book Pdf Notes	Lecture Illustrations	CO2,3,5
2	Balance Sheet: Introduction, Asset, Liabilities	Course Book Pdf Notes	Lecture Illustrations	CO 2,3,5
1	Profit and Loss Appropriation	Course book Pdf Notes	Lecture / PowerPoint	CO 3
1	Net Worth, Shareholder's Equity	Course book Pdf Notes	Lecture / PowerPoint	CO 3
1	Balance Sheet as an Indicator of Financial Position	Course book Pdf Notes	Lecture / PowerPoint	CO 3
	MODULE IV			
	Depreciation Metho		I	Too 4
1	Depreciation Methods Introduction, Definition	Course Book Pdf Notes	Lecture PowerPoint	CO 4
4	Methods of Calculation – Written down Value method, Straight Line Methods	Course Book	Lecture PowerPoint	CO 4
1	Block of Assets, and Depreciation rates, Depreciation Tax Shield	Pdf Notes	Lecture	CO 4
2	Bank Reconciliation Statement	Course Book Pdf Notes	Lecture Illustration	CO 1,3
2	Accounts from Incomplete Records, Types of Single Entry, Difference between double entry and single entry	Pdf Notes	Lecture Illustration	CO 1,3
3	Ascertainment of Profit /Loss from incomplete records, Need for Conversion	Pdf Notes	Illustrations PowerPoint Discussion	CO 3
2	Preparation of statement of affairs. Distinction between Statement of Affairs and Balance Sheet	Pdf Notes	Lecture Illustrations	CO 3
	Internal Assessmen	t 2		

	Getting started with tally									
3	Getting started with tally Meaning of tally software, features, advantages	Pdf Notes	Lecture / PowerPoint Discussion	CO 5						
5	required hardware, installation of tally software, Tally screen, menu options, creating a new company, basic currency information, company features, Inventory features	Pdf Notes	Lecture and PowerPoint	CO 5						
6	Working in Tally: Groups, ledgers, writing vouchers, trial balance, accounts books, cash book, bank books, ledger accounts, group summary, sales register, purchase register, journal register	Pdf Notes	Lecture / PowerPoint Illustration	CO1,2,5						

	Date of completion	Topic of Assignment & Nature of assignment (Individual/Group – Written/Presentation – Graded or Non-graded etc.)	Course
1	14/1/2021	CO 2	
2	21/1/2021	Written Assignment – Introduction to Financial Accounting	CO 1
3	23/12/2020	Written Assignment– Final Accounts	CO 2,4
4	19/1/2021	Written Assignment – Depreciation	CO 4

GROUP ASSIGNMENTS/ACTIVITES – Details & Guidelines

	Date of completion	Topic of Assignment & Nature of assignment (Individual/Group – Written/Presentation – Graded or Non-graded etc)	Course Outcome
1	16/1/2021	CO5	

References

- 1. R. L. Gupta and V. K. Gupta. Financial Accounting: Fundamentals, 5th edition, Sultan, Chand Publishers, 2016.
- 2. Thomas R. Ittelson, Financial Statements: A Step-by-Step Guide to Understanding and Creating Financial Reports, 1st edition, New Age International, 2017
- 3. S. N. Maheshwari and S. K. Maheshwari, Financial Accounting, 5th Edition, Vikas Publishing House, Sixth Edition, 2018.

PROGRAMME	UG CORE COURSE	SEMESTER	1
COURSE CODE AND TITLE	15U1CRBBA3:BUSINESS STATISTICS	CREDIT	4
HOURS/WEEK	4	HOURS/SEM	72
FACULTY NAME	Dr A M Viswambharan		

	Programme Outcome							
At the er	At the end of the programme, the student should be able to:							
PO 1								
	Critical Thinking and Deep Domain Knowledge							
PO 2	Effective Communication							
PO 3	Contribute to Nation Building							
PO 4	Care for the Environment							
PO5	Ethical Values							
PO 6	Global Perspective							

	COURSE OUTCOMES	CL	PSO	РО
CO 1	To identify statistical tools needed to solve various	Un*	1,2	1,6
	business problems.			
CO 2	To compute measures of location and dispersion.	An	1,2,3	1,6
CO 3	To apply discrete and continuous probability	Ар	1,2,3,4	1,3,5
	distributions to various business problems.			
CO 4	To develop the skill of performing the calculations	An	1,3,5	1,3,6
	needed for various methods of analysis.			
CO 5	To provide basic knowledge of quantitative	Ev	1,5,6	1,6
	mathematical tools and its application in business			
	and management.			

	Programme Specific Outcome							
At the	At the end of the programme a student should be able to:							
	Demonstrate a comprehensive understating of integrated marketing communication							
PSO1	theories and concept along with being capable of understanding and resolving managerial							
	issues in a successful manner.							
	Process the right aptitude to communicate and negotiate effectively, to achieve individual							
PSO 2	and business goals; be able to upgrade their professional and managerial skills in the							
	media management field, and display their talent in a work place.							
	Explore and reflect about challenges, develop opportunities in the media and marketing							
PSO 3	industry environment; and demonstrate effective communication skills consistent with a							
	professional marketing environment.							
	Understand one's own capability to set achievable targets and complete them; and							
PSO 4	develop integrated marketing solutions for business by employing appropriate media							
	strategies.							
	Launch a successful business career in a meaningful way, contributing to personnel,							
PSO 5	professional and social growth; and pursue lifelong learning and achieve holistic							
	development.							
DCO C	Take up challenging assignments and work for the nation building in various sectors and							
PSO 6	industries.							

^{*}Un-Understand; An-Analyse; Ap-Apply; Cr- Create; Ev-Evaluate; Cr- Create

	CO - PO/PSO Mapping											
	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PSO 1	PSO 2	PSO 3	PSO 4	PSO 5	PSO 6
CO 1	3	3	0	0	1	3	3	1	1	2	0	1
CO 2	3	2	0	0	1	1	3	1	1	1	0	2
CO 3	3	0	3	1	3	2	1	3	3	3	2	2
CO 4	3	1	1	0	2	2	2	2	3	2	1	1
CO 5	3	0	2	0	2	2	1	2	3	2		1

Indicators: 0- No Mapping strength, 1. Low, 2. Medium, 3. High

SESSION	TOPIC	Learning Resources	Activity	Course Outcome
	MODULE I			
	Introduction to Business S	Statistics		
2	Introductory Session on Business Statistics	Course Book	Lecture Notes	CO 1
2	Meaning, Evolution & definition of the word Statistics	Course Book	Lecture Notes	CO 1
2	Stages and growth of Statistics, Functions of Statistics, Limitations of Statistics, Application of Statistics in various fields, Distrust of statistics. Universe, population, sample & unit	Course Book PPT slides	Lecture Notes	CO 1,5

4	Survey, Types & parts of survey, Process in survey, Advantages & disadvantages.	Course Book PPT slides	Lecture Notes	CO 1,5
3	Sampling – Principles- Techniques- advantages-	Course Book	Lecture	CO 1,5
	disadvantages	PPT slides	Notes,	
			Assignment	
3	Collection of data- Primary data- secondary data-	Course Book	Lecture	CO 1,5
	points to remember	PPT slides	Notes,	
	1		Assignment	60.4.5
2	Classification – types- basis- problems on classification.	Course Book PPT slides	Lecture	CO 1,5
	Classification.	PPT Slides	Notes, Assignment	
2	Tabulation- types – objectives – problems on	Course Book	Lecture	CO 1,5
	tabulation	Course Book	Notes,	00 1,3
	tabulation		Assignment	
	Internal Assessment Test 1		/ issignment	<u> </u>
	MODULE II			
	Analysis of univariate	Data		
2	Introduction to Central Tendency, Measures of	PPT	Lecture	CO 1,2,3,5
	Central Tendency, Concept of Central tendency		Notes,	
	and its application in different fields		Problem	
			solving	
3	Mean-Theory& Problems	Interactive	Lecture	CO 1,2,3,5
		Board	Notes,	
			Problem	
			solving	00 4 0 0 5
2	Median-Theory & Problems	Interactive	Lecture	CO 1,2,3,5
		Board	Notes, Problem	
			solving	
2	Mode - Theory & Problems	Interactive	Lecture	CO 1,2,3,5
	Wiode Theory & Hobienis	Board	Notes,	00 1,2,3,3
		Bourd	Problem	
			solving	
2	Weighted Mean	PPT	Student	CO 1,2,3,5
			presentation	
	MODULE III	-		
	Measuresofdispers	ion		
1	Measures of Dispersion concept - types	Interactive	Lecture	CO 2,3,4,5
		Board, MS-		
		Excel		
1	Absolute and relative measure of dispersion	Interactive	Lecture	CO 2,3,4,5
		Board, MS-		
		Excel		
2	Range - Inter Quartile Range	Interactive	Practicing	CO 2,3,4,5
		Board, MS-	Problems	
		Excel		
2	Inter Quartile Range -Quartile Deviation	Interactive	Practicing	CO 2,3,4,5
		Board, MS-	Problems	
		Excel		

2	Mean Deviation	Interactive	Practicing	CO 2,3,4,5	
		Board, MS-	Problems		
		Excel			
2	Standard Deviation Merits & Demerits	Interactive	Practicing	CO 2,3,4,5	
		Board, MS-	Problems		
	Charles D. Salis a D. La com O. Andicalia a Sa	Excel	1	60 2 2 4 5	
2	Standard Deviation Relevance & Applications in Business	Interactive Board, MS-	Lecture & board	CO 2,3,4,5	
	Business	Excel	board		
2	Co-efficient of variation	Interactive	Practicing	CO 2,3,4,5	
_		Board, MS-	Problems	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
		Excel			
3	Revision		Practicing		
			Problems		
	Internal Assessmer	nt 2			
	MODULE IV				
	Time Series Analy	1			
3	Time Series Analysis-Meaning-definition	Interactive	Practicing	CO 4,5	
	Components of time	Board, PPT	Problems	00.45	
2	Methods of determination of trend	Interactive Board, PPT	Practicing Problems	CO 4,5	
4	Methods of moving average	Interactive	Practicing	CO 4,5	
4	Wethous of moving average	Board, MS-	Problems	4,3	
		Excel	1100101113		
2	Methods of Least Squares –Scope in business	Interactive	Practicing	CO 4,5	
		Board, MS-	Problems		
		Excel			
2	Methods of Least Squares–Forecasting	Interactive	Practicing	CO 4,5	
		Board, MS- Excel	Problems		
3	Revision	Excei	Practicing		
,	Revision		Problems		
	MODULE V	1		l	
	Analysis of Bivariate	Data			
2	Correlation - Meaning- types	PPT	Lecturea	CO 1,4,5	
	Graphical representations	PDF Notes			
2	Spearman's Rank Correlation	Interactive	Practicing	CO 1,4,5	
		Board,PPT	problems		
2	Karl Pearson's Coefficient of correlation	Interactive	Practicing	CO 1,4,5	
	Degracion magaine managine Pro-	Board,PPT	problems	60 4 4 5	
4	Regression- meaning -regression lines	Interactive Board,PPT	Practicing problems	CO 1,4,5	
3	Regression coefficients – problems on regression	Interactive	Practicing	CO 1,4,5	
,	coefficients and regression lines	Board,PPT	problems	1,4,5	
	Revision		Discussion		
		1			

	Data of a contact of	- · ·		_		•		
	Date of completion	Lonic of	Assignment	X,	Nature	ΩŤ	assignment	Course
	Bate of completion	TOPIC OI	7133181111111111	~	racare	0.	assigninent	Course

		(Individual/Group – Written/Presentation – Graded	Outcome
		or Non-graded etc.)	
1	9/1/2021	Presentation – Individual	CO 4
2	23/1/2021	Written Assignment (In Moodle) – Time Series	CO 4
2 23/1/2021		Analysis	
3	16/1/2021	Written Assignment – Practical problems on	CO 3,5
3	10/1/2021	measures of dispersion	

GROUP ASSIGNMENTS/ACTIVITES – Details & Guidelines

	Date of completion	Topic of Assignment & Nature of assignment (Individual/Group – Written/Presentation – Graded or Non-graded etc)	Course Outcome
1	Group Discussions – Advantages & disadvantages of all modules		CO 5

BOOKS FOR REFERENCES

- 1. Richard, Levin & Rubin, David, S., Statistics for Management, Prentice Hall of India, New Delhi.
- 2. Spiegel, M.R., Theory and Problems of Statistics, Schaum's Outlines Series, McGraw Hill Publishing Co.
- 3. Kothari, C.R., Research Methodology, New Age Publications, New Delhi.
- 4. Sharma, J. K., Business Statistics, Pearson Education.
- 5. Gupta, S.C., Fundamentals of Statistics, Himalaya Publishing House.
- 6. Gupta, S.P. & Gupta, Archana, Elementary Statistics, Sultan Chand and Sons, New Delhi.
- 7. Elhance D N, Elhance, Veena and Aggarwal B M Fundamentals of Statistics, Kitab Mahal

- 8. Gupta, CB and Gupta, Vijay., An Introduction to Statistical Methods, Vikas Publishing House
- 9. Pillai, R S N and Bagavathi, V, Statistics, S Chand & Co
- 10. Aggarwal R.S. 'A Modern Approach to Logical Reasoning', S Chand Publishing.
- 11. Pamela Peterson Drake, Foundations and Applications of the Time Value of Money.
- 12. Manu Agarwal, Corporate Excellence.

INTRODUCTION TO PHOTOGRAPHY

PROGRAMME	BBA INTEGRATED MARKETING AND NEW MEDIA	SEMESTER	5
COURSE CODE AND TITLE	15U1CPBBA1 - Introduction to Photography	CREDIT	5
HOURS/WEEK	6	HOURS/SEM	90
FACULTY NAME	BONEY VARGHESE P TITUS		

Programme Outcome

	Programme Outcome
PO 1	Critical Thinking: Take informed actions after identifying the assumptions that frame our thinking and actions, checking out the degree to which these assumptions are accurate and valid, and looking at our ideas and decisions (intellectual, organizational, and personal) from different perspectives.
PO 2	Effective Communication: Speak, read, write and listen clearly in person and through electronic media in English and in one Indian language, and make meaning of the word by connecting people, ideas, books, media and technology.

PO 3	Effective Citizenship: Demonstrate empathetic social concern and equity centered national development, and the ability to act an informed awareness of issues and participate in civic life through volunteering.
PO 4	Environment and Sustainability: Understand the issues of environmental contexts and sustainable development.
PO5	Ethics : Recognize different value systems including your own, understand the moral dimensions of your decisions, and accept responsibility for them.
PO 6	Global Perspective: Understand the economic, social and ecological connections that link the world's nations and people.

	PROGRAM SPECIFIC OUTCOMES						
PSO 1	Apply the theoretical foundations of computer science in modelling and developing solutions to the complex and real-world problems.						
PSO 2	Comprehend, explore and build up computer programs, applications in the allied areas like Algorithms, Multimedia, Web Design and android applications for efficient design of computer-based systems that meet the needs of industry and society.						
PSO 3	Develop skills in android and cloud technology development so as to enable the graduates to take up employment/self-employment in global technical market.						
PSO 4	Apply knowledge of layered network models, protocols, technologies, topologies and security policies for building network and internet-based applications.						

	COURSE OUTCOMES	PO/ PSO	CL
	At the end of the course, students will be able to:	.,	
CO 1	Understand the lighting elements of photography.	PO1, PO2, PSO1,2	U
CO 2	Explain the types of camera, lenses and other devices used in Photography	PO1, PO2, PSO1,2,3	А
CO 3	Discuss the significance of photographic aesthetics and photography types that can be used for commercial purposes	PO2, PO3, PSO2,3,4	С
CO 4	Analyze various photo editing techniques	PO2, PO3, PSO2,3,4	U
CO 5	Analyze the study of Photography/ Cinematic frames and compositions, the study and practice of production enhance their work as film scholars.	PO2,3,4PP SO2,3,4	E

CL* Cognitive Level

R- Remember

U- Understand

A- Apply

An- Analyze

E- Evaluate

Cr- Create

CO - PO/PSO Mapping

	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PSO 1	PSO 2	PSO 3	PSO 4
CO 1	0	2	0	0	0	0	1	0	0	0
CO 2	0	2	0	0	0	0	1	0	0	0
CO 3	0	2	0	0	0	0	1	0	0	0
CO 4	0	2	0	0	0	0	1	0	0	0
CO 5	0	2	0	0	0	0	1	0	0	0

Mapping Strength

- 1- No Mapping strength
- 2- Low
- 3- Medium
- 4- High

SESSI ON	ТОРІС	LEARNING RESOURCES	VALUE ADDITIONS	COURSE OUTCOME
	MODULE I			
1	Introduction	Lecture/ Interaction	PPT Screening	CO 1, CO2, CO3, CO4. CO5
2	Basics of Camera	Lecture/ Interaction	PPT Screening	CO 1
3	Basics of Camera	Lecture/ Interaction	PPT Screening	CO 1
4	Aperture, Shutter speed, Focal Length, F-stop, Depth of field	Lecture/Practical	PPT Screening	CO 1
5	Aperture, Shutter speed, Focal Length, F-stop, Depth of field	Lecture/Practical	PPT Screening	CO 1
6	Camera Operations	Lecture/Practical	PPT Screening	CO 1
7	Camera Operations	Lecture/Practical	PPT Screening	CO 1
8	Types of Camera	Lecture/Practical	PPT Screening	CO 1
9	Types of Camera	Lecture/Practical	PPT	CO 1

			Screening			
10	Visual Percention	Locturo/Dractical	PPT			
10	Visual Perception	Lecture/Practical		CO 1		
- 11	Africal Boson Co.	Land or /Daniel and	Screening			
11	Visual Perception	Lecture/Practical	PPT	CO 1		
	015	/5	Screening			
12	Different types of cameras, lenses, filters,	Lecture/Practical	PPT	CO 1		
	bellows, converters	,	Screening			
13	Different types of cameras, lenses, filters,	Lecture/Practical	PPT	CO 1		
	bellows, converters		Screening			
	MODULE II	1				
15	Understanding lighting-indoor and	Lecture/Practical	PPT	CO2		
	outdoor		Screening			
16	Understanding lighting-indoor and	Lecture/Practical	PPT	CO2		
	outdoor		Screening			
17	Exposing and Focusing	Lecture/Practical	PPT	CO2		
			Screening			
18	Exposing and Focusing	Lecture/Practical	PPT	CO2		
			Screening			
19	Types of lighting	Lecture/Practical	PPT	CO2		
			Screening			
20	Natural	Lecture/Practical	PPT	CO2		
	and Artificial Lights of lighting		Screening			
21	Natural	Lecture/Practical	PPT	CO2		
	and Artificial Lights	,	Screening			
22	Controlling lights, Exposure Meters,	Lecture/Practical	PPT	CO2		
	Differential focus	,	Screening			
23	Filters, Flashes - Designing with light	Lecture/Practical	PPT	CO2		
	and the second of the second o		Screening			
	CIA-1					
		MODULE III				
27	Developing Process. Control Factors-	Lecture/Practical	PPT	CO3		
	Fixing, Washing, Drying		Screening			
28	Developing Process. Control Factors-	Lecture/Practical	PPT	CO3		
20	Fixing, Washing, Drying	Lecture/Tractical	Screening	CO 3		
29	Developing Process. Control Factors-	Lecture/Practical	PPT	CO3		
23	Fixing, Washing, Drying	Lecture/Fractical	Screening	203		
30	Negative (ideal, identifying faults).	Lecture/Practical	PPT	CO3		
50	Printing (paper, chemicals, Enlarger)	Lecture/Fractical	Screening	203		
31	Negative (ideal, identifying faults).	Lecture/Practical	PPT	CO3		
21		Lecture/Practical		COS		
22	Printing (paper, chemicals, Enlarger)	Looking/District	Screening	663		
32	Negative (ideal, identifying faults).	Lecture/Practical	PPT	CO3		
	Printing (paper, chemicals, Enlarger)	1	Screening			
33	Special effects techniques-motion	Lecture/Practical	PPT	CO3		

	pictures etc.		Screening	
	Special effects techniques-motion	Lecture/Practical	PPT	CO3
34	pictures etc		Screening	
	Special effects techniques-motion	Lecture/Practical	PPT	CO3
35	pictures etc		Screening	
	Manipulation of image	Lecture/Practical	PPT	CO3
36			Screening	
	Manipulation of image	Lecture/Practical	PPT	CO3
37			Screening	
	Manipulation of image	Lecture/Practical	PPT	CO3
38			Screening	
	Manipulation of image	Lecture/Practical	PPT	CO3
39			Screening	
	Framing & Trimming	Lecture/Practical	PPT	CO3
40			Screening	
	Framing & Trimming	Lecture/Practical	PPT	CO3
41			Screening	
	Framing & Trimming	Lecture/Practical	PPT	CO3
42			Screening	
	Framing & Trimming	Lecture/Practical	PPT	CO3
43			Screening	
	1	MODULE 4	•	•
	Photo-features	Lecture/Practical	PPT	CO4
45			Screening	
	Photo-features	Lecture/Practical	PPT	CO4
46			Screening	
	Photo-features	Lecture/Practical	PPT	CO4
47			Screening	
	Photo-features	Lecture/Practical	PPT	CO4
48			Screening	
	Photo-features	Lecture/Practical	PPT	CO4
49			Screening	
	Photo-features	Lecture/Practical	PPT	CO4
50			Screening	
	Photo-features	Lecture/Practical	PPT	CO4
51			Screening	
	Photo - essays	Lecture/Practical	PPT	CO4
52			Screening	
	Photo - essays	Lecture/Practical	PPT	CO4
53		·	Screening	
	Photo - essays	Lecture/Practical	PPT	CO4
54			Screening	
55	Photo - essays	Lecture/Practical	PPT	CO4

			Screening	
	Photo - essays	Lecture/Practical	PPT	CO4
56			Screening	
	Photo - essays	Lecture/Practical	PPT	CO4
57			Screening	
		Lecture/Practical	PPT	CO4
58			Screening	
	Writing captions	Lecture/Practical	PPT	CO4
59			Screening	
	Writing captions	Lecture/Practical	PPT	CO4
60			Screening	
	Writing captions	Lecture/Practical	PPT	CO4
61			Screening	
	Writing captions	Lecture/Practical	PPT	CO4
62			Screening	
	Writing captions	Lecture/Practical	PPT	CO4
63			Screening	
	Writing captions	Lecture/Practical	PPT	CO4
64			Screening	
	Visual story telling	Lecture/Practical	PPT	CO4
65			Screening	
	Visual story telling	Lecture/Practical	PPT	CO4
66			Screening	
	Visual story telling	Lecture/Practical	PPT	CO4
67			Screening	
	Visual story telling	Lecture/Practical	PPT	CO4
68			Screening	
	Visual story telling	Lecture/Practical	PPT	CO4
69			Screening	
	•	CIA 2	•	•
	N	MODULE 5		
	Candid Street	Lecture/Practical	PPT	CO5
70			Screening	
	Candid Street	Lecture/Practical	PPT	CO5
71		·	Screening	
	Candid Street	Lecture/Practical	PPT	CO5
72			Screening	
	Candid Street	Lecture/Practical	PPT	CO5
73			Screening	
	Candid Street	Lecture/Practical	PPT	CO5
			Screening	
74			0	ı
74	Celebrity and Secret Photography	Lecture/Practical	PPT	CO5

	Celebrity and Secret Photography	Lecture/Practical	PPT	CO5
76			Screening	
	Celebrity and Secret Photography	Lecture/Practical	PPT	CO5
77			Screening	
	Celebrity and Secret Photography	Lecture/Practical	PPT	CO5
78			Screening	
	Celebrity and Secret Photography	Lecture/Practical	PPT	CO5
79			Screening	
	Documentary Photography Subminiature	Lecture/Practical	PPT	CO5
80	Photography		Screening	
	Documentary Photography, Subminiature	Lecture/Practical	PPT	CO5
81	Photography		Screening	
	Documentary Photography Subminiature	Lecture/Practical	PPT	CO5
82	Photography		Screening	
	Documentary Photography Subminiature	Lecture/Practical	PPT	CO5
83	Photography		Screening	
	Documentary Photography Subminiature	Lecture/Practical	PPT	CO5
84	Photography		Screening	
	Documentary Photography Subminiature	Lecture/Practical	PPT	CO5
85	Photography		Screening	
	Documentary Photography Subminiature	Lecture/Practical	PPT	CO5
86	Photography		Screening	
	Closed circuit of Television &Major	Lecture/Practical	PPT	CO5
	Concerns of Photojournalism		Screening	
87			Workshop	
	Closed circuit of Television & Major	Lecture/Practical	PPT	CO5
	Concerns of Photojournalism		Screening	
88			Workshop	
	Closed circuit of Television & Major	Lecture/Practical	PPT	CO5
	Concerns of Photojournalism		Screening	
89			Workshop	
	Closed circuit of Television & Major	Lecture/Practical	PPT	CO5
0.0	Concerns of Photojournalism		Screening	
90			Workshop	

	Date of completion	Topic of Assignment & Nature of assignment (Individual/Group – Written/Presentation – Graded or Non-graded etc.)	Course Outco me
1	4/8/2018	Black & White Photography	CO 1,2

2	28/9/2018	Photo story	CO 3&4
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