Sacred Heart College (Autonomous)

Department of Sociology

Bachelor of Sociology

Course plan

Academic Year: 2018 – 19

Semester V

CORE COURSE: 7

PROGRAMME	BACHELOR OF SOCIOLOGY	SEMESTER	5
COURSE CODE AND TITLE	15U5CRSOC7MODERN SOCIOLOGICAL THEORIES	CREDIT	4
HOURS/WEEK	5	HOURS/SEM	90
FACULTY NAME SANJOSE A THOMAS, SIBI K I, BENNY VARGHESE			

COURSE OBJECTIVES

Understand functional theories and delving into the contributions of Talcott Parson and Robert Merton.

Analyze the Conflict perspective and theories propounded by Karl Marx and Lewis Coser.

Explore symbolic interactionism and the significance and contributions of the Chicago school.

Discuss exchange theory and contributions of George Homans and Peter M Blau

SESSION	TOPIC	LEARNING RESOURCES	VALUE ADDITIONS	REMARKS
	, , , , , , , , , , , , , , , , , , ,	Module I – Functional Theories		
1	Introduction to	Lecture/PPT/Discussion		
	the course			
2	Functionalism			
3	Meaning			
4	Development			
5	Basic assumptions			
6	Concepts-			
7	Function			
8	Dysfunction			
9	Manifest			
	functions			
	Latent functions			
10	Structural	Lecture/PPT/Discussion		
	Functionalism			
11	of Talcott Parsons			
12	Action system			
13	AGIL scheme			
	Pattern variables			
14	Functionalism of	Lecture/ PPT		
	Robert K Merton			
15	Postulates			

16	Codification of		
10	functional analysis		
17	Anomie		
18	Deviance		
19	Conformity		
20	Strain theory		
21	5 individual		
21	adaptations		
	adaptations	MODULE II Conflict Theory	
22	Conflict	Lecture/PPT/ Discussion	
23	perspective		
24	Meaning,		
25	Major		
26	assumptions		
27	Postulates		
28	Power		
29	Distribution of		
30	resources		
31	Inequality		
32	Stratification of		
33	society		
34	Competition		
	Domination		
	Subordination		
	Social change		
	Conflict drives		
	social change		
35	Karl Marx-	Discussion/Seminar	
36	The communist		
37	manifesto		
38	Dialectical		
39	idealism		
40	Dialectical		
41	materialism		
42	Historical		
43	materialism		
44	Economic		
45	Determinism		
46	Class		
47	Class conflict		
48	Class		
49	consciousness		

ГО	Caraitaliana			
50	Capitalism			
51	Alienation			
52	Class struggle			
	Class solidarity			
53	Bourgeoisie			
54	Proletariat			
	Communist			
	revolution			
	Overthrow of the			
	bourgeoisie			
	Egalitarian society			
	Redistribution of			
	wealth			
55	Lewis Coser	Lecture/PPT/ Discussion		
56	Functions of			
57	conflict.			
58	Group alliance			
59	In-group conflict			
60	Realistic goals			
	Unrealistic goals			
	MO	DULE III Symbolic Interactionisn	n	
61	Basic Postulates	Lecture/ Seminar		
62	of Symbolic			
	Interactionism			
63	Basic premises			
	Central ideas			
64	Chicago School	PPT/Discussion		
65	Central ideas	·		
66	Basic premises			
	G.H.Mead	PPT/Seminar/Debate		
67	Mind, Self and	, 		
68	Society			
69	Central ideas			
70	Basic postulates			
71	C.H.Cooley	Lecture/ Seminar		
72	Looking Glass Self	,		
73	Central ideas			
74	Basic postulates			
-			<u>I</u>	
		MODULE IV Exchange Theory		
75	George Homans	Lecture/Discussion		
76	Behavioral			
77	sociology			
			1	

	Reward and		
78	punishment		
79	Rational choice		
80	Positive		
	reinforcement		
	Negative		
	reinforcement		
81	Peter Blau	Lecture/Discussion/Assignment	
82	Micro social		
8	exchange		
84	Social rewards		
85	Internal rewards		
86	External rewards		
87	Interactional		
	exchange		
88	Dynamics of		
	bureaucracy		
89	Organizational		
	exchange		
90	Stratification in		
	bureaucracy		
	Socio emotional		
	exchanges		

	Date of	Topic of Assignment & Nature of assignment			
	completion	Graded or Non-graded etc)			
1	15/7/2018	Difference in Parson's and Merton's functionalism			
2	5/8/2018	Critical analysis of Conflict theory			

GROUP ASSIGNMENTS/ACTIVITES – Details & Guidelines

	Date of completion	Topic of Assignment & Nature of assignment (Individual/Group – Written/Presentation – Graded or Non-graded etc)	
1	16/6/2018	The impact of Chicago school in sociological discipline	
2	22/7/2018	Analysis of Exchange theory	

References:

- 1. Bert.N, Adams, R.A. Sydse Sociological Theory –Vi star publications, New Delhi, 2007.
- 2. Collins Randall Sociological Theory Rawat, Jaipur, 1997.
- 3. Coser Lewis Masters of Sociological Thought, Rawat Jaipur, 1996.
- 4. DoshiS L, Modernity, Post modernity and Neo Sociological Theories Rawat, New Delhi, 2006.
- 5. Francis Abraham Modern Sociological theory An introduction Oxford University

Press, New Delhi, 2006

- 7. George Ritzer Sociological Theory McGraw Hill, New York, 1993
- 8. George Ritzer Sociological Theory McGraw Hill, New York, 1993

CORE COURSE: 8

PROGRAMME	BACHELOR OF SOCIOLOGY	SEMESTER	5
COURSE CODE AND TITLE	15U5CRSOC08 ELEMENTS OF SOCIAL PSYCHOLOGY	CREDIT	4
HOURS/WEEK	5	HOURS/SEM	90
FACULTY NAME	SIBI K I		

COURSE OBJECTIVES				
Understand the thrust areas and methods of social psychology.				
Demonstrate the factors and attributes responsible for the development of human				
personality				
Identify the undercurrents of human behaviour				
Differentiate between individual behaviour and crowd behavior and explore the crowd				
psychology				

SESSION	ТОРІС	LEARNING RESOURCES	VALUE ADDITIONS	REMARKS				
	Module I – Introduction to social psychology							
1	Definition	Lecture/PPT/Discussion						
2	Nature							
3	Scope							
4 - 5	и							
6	Importance of Social Psychology	Lecture/PPT/Discussion						
7	и							
8	Methods introduction	Lecture/ PPT/Assignment						
9	Experimental							
10	и							
11	Clinical method							
12	Case study							
13	Scaling technique							
14	u							
15	Projective techniques							
16	u .							
17	и							
18	Revision							
	MODULE II Understanding oneself							
19	Personality: introduction	Lecture/PPT/ Discussion						
20	Definition, meaning							
21	Features							
22	и							

23	"			
24	Stages of Development	Discussion/Seminar		
25	Pre-natal	Discussion, seminar		
26	Infancy			
27	"			
28	Early childhood			
29	Late childhood			
30	Puberty			
31	Adolescence			
32	Early Middle Age			
33	Late Middle age			
34	Old age			
35	Old age problems			
36		Lastura /DDT / Disquesion		
37	Types of personality	Lecture/PPT/ Discussion		
37				
38	Theories: Type theory	DDT/Locture/Seminar		
38	Theories: Type theory	PPT/Lecture/Seminar		
40	u			
41	Psychoanalytic theory			
42	Freud as father of Psycho-analysis			
43	Topographical model			
44	Structural model			
45	"			
46	Defense mechanism			
47	Dynamics of personality			
48	Dream analysis			
49	Trait theory			
50	Allport			
51	Factor analysis			
52	Cattel			
53	Big Five theory			
54	Revision			
		mamiss of Roberties		
		ynamics of Behavior	1	60.3
55	Motivation-	PPT/Lecture		CO 3
56	Definition, meaning			
57	Nature			
58	Types			
59	Biological			
60	Sociogenic			
	_	DDT /D:		00.0
61	Theories of Motivation- Instinct	PPT/Discussion		CO 3
62	theory			
63	Need – Drive – Incentive Theory			
64	Maslow's Theory.			
65	"			
- 66		DDT/Combines/Dalles		60.3
66	Attitude - Definition	PPT/Seminar/Debate		CO 3
67				

68 69 70	Characteristics Factors affecting attitude Formation of attitude Change of attitude Revision		
, <u>, , , , , , , , , , , , , , , , , , </u>		/ MASS BEHAVIOUR	
72 73 74 75 76 77 78 79 80 81	Types of Mass Crowd Features Mob Types of crowd Audience Public Difference between crowd and audience Difference between crowd and public	Lecture/Discussion	
82 83 84 85	Propaganda – Meaning Characteristics Types Importance	Lecture/Discussion/Assignment	
86 87 88 89	Techniques of Propaganda " " Propaganda Prophylaxis Revision	Lecture/Discussion	

	Date of	Topic of Assignment & Nature of assignment (Individual/Group – Written/Presentation –	
	completion	Graded or Non-graded etc)	
1	20/6/2018	Preparation of a Scale Tool- Assignment	
2 10/8/2018 Adoleso		Adolescent stage of development- Challenges	

GROUP ASSIGNMENTS/ACTIVITES – Details & Guidelines

	Date of	Topic of Assignment & Nature of assignment	
	completion	(Individual/Group – Written/Presentation –	
	completion	Graded or Non-graded etc)	
1	10/9/2018	Dream Analysis -seminar	
2	20/9/2018	Crowd behaviour (Group Discussion)	

References:

- 1. David.J. Schneider Social Psychology Harcourt Brace Javanovid, New York, 1988.
- 2. Kuppuswamy Introduction to Social Psychology Vikas Publishing House, New Delhi, 1975.
- 3. Sprott. W.J.H Social Psychology English Language Book Society and Methvin and Co. Ltd., London, 1964.
- 4. Clifford.T. Morgan, Richard. A. King Introduction to Psychology Tata McGraw Hill publishing Co. Ltd., New Delhi, 2006.
- 5. GirishbalaMohunty Social Psychology Arora offset press, New Delhi, 2000

CORE COURSE: 9

PROGRAMME	BACHELOR OF SOCIOLOGY	SEMESTER	5
COURSE CODE AND TITLE	15U5CRSOC09 SOCIOLOGY OF WORK AND INDUSTRY	CREDIT	4
HOURS/WEEK	5	HOURS/SEM	90
FACULTY NAME	BENNY VARGHESE		

COURSE OBJECTIVES

Understand the essence of Sociological understanding of work and industry-systems of production and development of industrial mode of production, concept like emotional labour, knowledge worker

Get thorough knowledge of the industrial dynamics-industrial relations, industrial disputes, causes, settlement strategies.

Develop knowledge about sociological perspectives on work and industrial management

Enabled to acquire knowledge about human resource management ,models and paradoxes

SESSIONS	TOPIC	LEARNING	REMARKS
		RESOURCES	
	N	MODULE 1	
1	Course Introduction	Lecture/discussion	
2-4	Briefing about concept of	Lecture/discussion	
	work		
5	Sociological	Lecture/discussion	
	understanding of work		
6	Industry-idea	Lecture/discussion	
7-8	Sociological	Lecture/discussion	
	understanding of industry		
9	Weekend Assignment	Lecture/discussion	

10	Industrial society-nature	Lecture/discussion	
11-13	Features of industrial	Lecture/discussion	
	society		
14	Industrial-Production	Lecture/discussion	
14-16-	Factory system	Lecture/discussion	
17	Evolution industrial	Lecture/discussion	
	system		
18	Pre-industrial system	Lecture/discussion	
19	Types-production system	Lecture/discussion	
20-22	putting out	Lecture/discussion	
23	Causes of decline	Lecture/discussion	
24-26	Guild system	Lecture/discussion	
27	Causes of decline	Lecture/discussion	
	N	NODULE 2	
28-29	Tylorism-features	Lecture/discussion	
30	Tylorism-criticism	Lecture/discussion	
31-34	Fordism-post Fordism	Lecture/discussion	
35	Knowledge work	Lecture/discussion	
36-37	Emotional work	Lecture/discussion	
38	Industrial relations	Lecture/discussion	
39-40	Nature of Industrial	Lecture/discussion	
	relations		
41	Need of Industrial	Lecture/discussion	
	relations		
42	Essentials of Industrial	Lecture/discussion	
	relations		
43	Incentives-morale	Lecture/discussion	
44	Industrial disputes	Lecture/discussion	
45	Definition	Lecture/discussion	
46	Nature	Lecture/discussion	
47	Types of industrial	Lecture/discussion	
	disputes		
48	Strikes-types	Lecture/discussion	
49	Causes of strike	Lecture/discussion	
50	Lock out	Lecture/discussion	
51	Discussion on the CIA	Lecture/discussion	
52-54	causes of industrial	Lecture/discussion	
	disputes		
55-58	Prevention of industrial	Lecture/discussion	

	disputes		
59-61	Collective bargaining-,	Lecture/discussion	
	Features of collective	,	
	bargaining, Conditions,		
	Factors hindering		
	collective bargaining		
62	Model Examination	Lecture/discussion	
63-65	SETTLEMENT OF industrial	Lecture/discussion	
	disputes		
66	Arbitration-compulsory	Lecture/discussion	
	collective bargaining		
	N	MODULE 3	
67	SCIENTIFIC	Lecture/discussion	
	MANAGEMENT, Principles		
	of scientific management,		
	Tylorism-features		
68	Criticism of scientific	Lecture/discussion	
	management		
69	Human relations	Lecture/discussion	
	approach-introduction		
70	Observations of	Lecture/discussion	
	Hawthorne experiments		
71	Criticisms-	Lecture/discussion	
72-74	Workers participation in	Lecture/discussion	
	management-concept		
75	Need of WPM	Lecture/discussion	
76-78	Types of WPM	Lecture/discussion	
79	Issues associated with	Lecture/discussion	
	WPM	AODULE A	
00		MODULE 4	
80	Human resource	Lecture/discussion	
81-82	management-idea Development of HRM	Lecture/discussion	
	·	•	
83	Functions of HRM	Lecture/discussion	
85	Models of HRM	Lecture/discussion	
86	Harward model	Lecture/discussion	
87	Weekend Assignment	Lecture/discussion	
88	Strategic SHRM	Lecture/discussion	
89	Issues	Lecture/discussion	
90	Paradoxes of HRM	Lecture/discussion	

Topic of Assignment & Nature				
Date of assignment (Individual/Group –		assignment (Individual/Group –		
	completion Written/Presentation – Graded or No		Written/Presentation – Graded or Non-	
			graded etc)	
1	-	10/07/2018	Emotional labour sociological implications	

GROUP ASSIGNMENTS/ACTIVITES – Details & Guidelines

	Date of completion	Topic of Assignment & Nature of assignment (Individual/Group – Written/Presentation – Graded or Nongraded etc)	
1	10/9/2018	Challenges of trade union in the neoliberal world	

References

- 1. Davis Keith- Human behavior at work-Tat McGraw Hills,1983
- 2. Bratton John-Work and Organizational behavior Macmillan 2008
- 3. Abraham, Francis and Morgan Henry John, 2010, Sociological Thought, MacMillan Publishers India Ltd.
- 4. Abraham, Francis, 2006, Contemporary Sociology, Oxford University Press.
- 5. Abercrombie, Nicholas (2004) Sociology, Cambridge Polity Press.
- 6. Bottomore, Tom 1986, Sociology: A Guide to Problems and Literature, Blackie and Son India (Ltd)
- 7. 7.Beteille, Andre (2002) Sociology, New Delhi, Oxford University Press
- 8. 8.Bottomore, Tom and Robert, Nisbet, 1978, A History of Sociological analysis, Heineman.
- 9. Giddens, Anthony, 1998, Sociology, Polity Press, Cambridge.

CORE COURSE: 10

PROGRAMME	BACHELOR OF SOCIOLOGY	SEMESTER	5
COURSE CODE AND TITLE	15U5CRSOC010 LIFE SKILL EDUCATION	CREDIT	4
HOURS/WEEK	5	HOURS/SEM	90
FACULTY NAME	SANJOSE A THOMAS		

COURSE OBJECTIVES

Identify life skills, its needs in various spheres of life and its role in development of personality.

Develop skills to make informed career choices and enhance knowledge and aptitude.

Explore holistic development and equipping students to acquiring skills for self-management.

Understand the need for communication skills and how digital media enables effective learning.

SESSION	TOPIC	LEARNING RESOURCES	VALUE ADDITIONS	REMARKS			
	Module I – Introduction to life skills education						
1	Introduction to the	Lecture/PPT/Discussion					
	course						
2	Definition of Life						
	skills						
3	Importance of life						
	skills Components of						
4	life skills-						
	Need for Life skill						
5	training						
	Decision making						
6	Problem solving						
7	Creative thinking						
8	Critical thinking						
	Empathy						
9	Equanimity						
10	Resilience						
11	Community living						
12	Youth and life skills						
13 - 14	development						
15	Spheres where life	Lecture/PPT/Discussion					
	Skill development is						

	required.						
	Life skills training in						
16	traditional education						
	Life skill training in						
	_						
	modern education						
	Citizen rights and						
17 - 21	responsibilities						
	Welfare of others						
	Social awareness						
	Political awareness						
	ontical awareness						
22	Life Sill development	Lecture/ PPT/Assignment					
22		Lecture/ FF 1/Assignment					
	Personality						
23	Inculcation values						
24	Reliability						
	Honesty						
25	Sociability						
26	,						
27							
		MODULE II Career planning					
28	Choosing a career	Lecture/PPT/ Discussion					
28	_	Lecture/FFT/ Discussion					
	Career objective						
29	Career Planning						
30	Need and						
31	importance of Career						
	Guidance						
32	Identification of						
33	career path						
33	=						
	Career goals						
34	Individual aptitude						
35	Individual goals						
	Work experience						
36 - 39	Soft skills						
	Employability						
40	Guidance centers	Discussion/Seminar					
	Sources of career						
44							
41	information						
	Job Fair						
	Career magazines						
42	Computerized job						
43 - 44	Search						
45	Applying for a Job:	Lecture/PPT/ Discussion					
46	Preparation of	. ,					
47	resume						
"'							
4.0	Follow up						
48	48 communication						
	M	IODULE III Self-Management					

49	Self Esteem, Self-	Lecture/Discussion	
50	Awareness Self-	20000.07.2.300000.011	
51	Control		
52	Emotional Quotient		
	Social Quotient		
53	Emotional		
	intelligence		
54	Coping with	PPT/Discussion	
	emotions	, 2	
55	Stress		
56	Strain		
57	Anxiety		
58	Social anxiety		
59	Resentment		
60	Coping mechanisms		
61	Mental wellbeing		
	Emotional health		
62	Productivity		
	Well balanced life		
63 - 66	Time management		
67	Conflict resolution	Lecture/Seminar	
	Steps and stages	·	
	Developing positive		
68	thinking		
	Assertiveness		
69	Team work		
70	Cooperation		
71 - 72	Team building		
	M	ODULE IV Communication skills	
	1		
73	Verbal	Lecture/Seminar	
	communication		
74	Non Verbal		
	communication		
75	Effective		
	interpersonal		
	communication		
76	Person to group		
	communication		
77	Public Speaking	Lecture/Discussion/Assignment	
78	Facing Interview		
79	Group Discussion		
	Preparing for an		
80	interview		
	Self-presentation		
81	Preparing for a group		

82	discussion		
83	Skill Development	Lecture/Seminar	
	and Learning		
	Through electronic		
84	Media		
	Email		
	Blogging		
	ELearning Virtual		
	classrooms		
	INFLIBNET		
	Digital divide		
	Digital literacy		
0.5	5		
85	Barriers to	Lecture/ Presentation	
9.0	communication		
86	Physical barriers		
87	Mental barriers		
88	Emotional barriers		
00 00	Cognitive barriers		
89 - 90	Reception of		
	information		

	Date of completion	Topic of Assignment & Nature of assignment	
		(Individual/Group – Written/Presentation –	
	completion	Graded or Non-graded etc)	
1	27/6/2018	Importance of life skills education	
2	19/8/2018	Preparation of a CV	

GROUP ASSIGNMENTS/ACTIVITES – Details & Guidelines

	Date of completion	Topic of Assignment & Nature of assignment (Individual/Group – Written/Presentation – Graded or Non-graded etc)
1	10/9/2018	Self-management seminar
2	20/9/2018	Effective public speaking presentation

References:

- 1. Elizabeth Hurlock (1968), Development Psychology, Mc Grew Hill
- 2. Baron A Robert and Byrne Donn (2003, Social Psychology, Prentice Hall of India
- 3. Delors, Jacques (1997), Learning: the Treasure Within, UNESCO, Paris
- 4. UNESCO and Indian national Commission of Cooperation with UNESCO (2001), Life Skill in Non formal education A Review, UNESCO, Paris

OPEN COURSE: 1

PROGRAMME	BACHELOR OF SOCIOLOGY	SEMESTER	5
COURSE CODE AND TITLE	15U5OCRSOC01 ELEMENTS OF SOCIAL PSYCHOLOGY	CREDIT	3
HOURS/WEEK	5	HOURS/SEM	72
FACULTY NAME	SIBI K I , Sanjose A Thomas		

COURSE OBJECTIVES
Understand the thrust areas and methods of social psychology.
Demonstrate the factors and attributes responsible for the development of human personality
Identify the undercurrents of human behaviour
Differentiate between individual behaviour and crowd behavior and explore the crowd psychology

SESSION	ТОРІС	LEARNING RESOURCES	VALUE ADDITIONS	REMARKS		
	Module I – Introduction to social psychology					
1	Definition& Origin	Lecture/PPT/Discussion				
2	Nature & scope					
3	Importance of Social Psychology	Lecture/PPT/Discussion				
4	Methods : Experimental	Lecture/ PPT/Assignment				
5	Clinical method, Case study					
6	Scaling technique					
7	Projective techniques					
8	Revision					
	MODULE II U	Inderstanding oneself				
9	Personality: introduction	Lecture/PPT/ Discussion				
10	Definition, meaning					
11	Features					
12	Stages of Development	Discussion/Seminar				
13	Pre-natal					
14	Infancy					
15	Early childhood					
16	Late childhood					
17	Puberty					
18	Adolescence					
19	Early Middle Age					
20	Late Middle age					

21	Old age			
22	Types of personality	Lecture/PPT/ Discussion		
23	Theories: Type theory	PPT/Lecture/Seminar		
24	"	,		
25	u			
26	Psychoanalytic theory			
27	Freud as father of Psycho-analysis			
28	Topographical model			
29	Structural model			
30 31	Defense mechanism			
32	Dynamics of personality			
32	Dream analysis			
33	Trait theory			
34	Allport			
35	Factor analysis			
36	Cattel			
37	Big Five theory			
38	Revision			
		ynamics of Behavior		
39	Motivation-	PPT/Lecture		
40	Definition, meaning			
41	Nature			
42	Types			
43	Biological			
44	Sociogenic	DDT/D's services		
45 46	Theories of Motivation- Instinct	PPT/Discussion		
46	theory			
48	Need – Drive – Incentive Theory			
49	Maslow's Theory.			
	Attitude - Definition	PPT/Seminar/Debate		
50 51	Characteristics	11 1/Jenimal/Debate		
51	Factors affecting attitude			
53	Formation of attitude			
54	Change of attitude			
55	Revision			
MODULE IVMASS BEHAVIOUR				
56	Types of Mass	Lecture/Discussion		
57	Crowd			
58	Features			
59	Mob			
60	Types of crowd			
61	Audience			
62	Public			
63 64	Difference between crowd and			
04		<u> </u>		

65 66	audience Difference between crowd and public		
67 68 69	Propaganda – Meaning Characteristics Types& Importance	Lecture/Discussion/Assignment	
70 71	Techniques of Propaganda Propaganda Prophylaxis	Lecture/Discussion	
72	Revision		

	Date of completion	Topic of Assignment & Nature of assignment (Individual/Group – Written/Presentation – Graded or Non-graded etc)
1	12/7/2018	Preparation of a Scale Tool- Assignment
2	28/8/2018	Adolescent stage of development- Challenges

GROUP ASSIGNMENTS/ACTIVITES – Details & Guidelines

	Date of	Topic of Assignment & Nature of assignment
		(Individual/Group — Written/Presentation —
	completion	Graded or Non-graded etc)
1	19/9/2018	Dream Analysis -seminar
2	30/9/2018	Crowd behaviour (Group Discussion)

References:

- 1. David.J. Schneider Social Psychology Harcourt Brace Javanovid, New York, 1988.
- 2. Kuppuswamy Introduction to Social Psychology Vikas Publishing House, New Delhi, 1975.
- 3. Sprott. W.J.H Social Psychology English Language Book Society and Methvin and Co. Ltd., London, 1964.
- 4. Clifford.T. Morgan, Richard. A. King Introduction to Psychology Tata McGraw Hill publishing Co. Ltd., New Delhi, 2006.
 - 5. GirishbalaMohunty Social Psychology Arora offset press, New Delhi, 2000