# **SACRED HEART COLLEGE (AUTONOMOUS)**

# **Department of Commerce**

**BACHELOR OF COMMERCE** 

**FINANCE AND TAXATION** 

**Course plan** 

Academic Year 2014 - 15

Semester 2

## **Course Structure**

Course Code	Title of The Course	No. Hrs./Week	Credit s	Total Hrs./Sem
U2CCENG3	Language-English- CRITICAL THINKING, ACADEMIC WRITING AND PRESENTATION	5	4	90
U2CCMAL2C	Language-Second Language- Malayalam	4	4	72
U2CCHIN2C	Language-Second Language- Hindi	4	4	72
U2CCFRN2C	Language-Second Language- French	4	4	72
U2CRCOM04	Quantitative Techniques for Business Research	4	3	72
U2CRCOM05	IFRS	4	4	72
U2CRCOM06 Corporate Regulations		4	3	72
U2COCOM2	Business Communication and Management Information System	4	4	72

PROGRAMME	B.COM TAX	SEMESTER	2
COURSE CODE & TITLE	U2CCENG3: CRITICAL THINKING, ACADEMIC WRITING AND PRESENTATION	CREDIT	4
HOURS/WEEK	5	HOURS/SEM	72

### **COURSE OBJECTIVES**

To comprehend fundamental concepts of critical reasoning and develops the capacity to read and respond critically, drawing conclusions, generalizing, differentiating fact from opinion and creating their own arguments.

To develop appropriate and impressive writing styles for various contexts

To write and correct structural imperfections and edit what they have written.

To develop capacity for making academic presentations effectively and impressively

To synthesize information from various written sources and present them in the form of summaries.

To write original literary creations in different genres as directed, with/without using prompts.

SESSION	ТОРІС	LEARNING RESOURCES	REMARKS
	MODULE I		
1	Introduction to Critical Thinking	Lecture/PPT	
2	Introduction to Critical Thinking	Lecture/PPT	
3	Introduction to Critical Thinking	Lecture/PPT	
4	Introduction to Critical Thinking	Lecture/PPT	
5	Reasoning and Arguments	Activities/ Discussion	
6	Reasoning and Arguments	Activities/ Discussion	
7	Reasoning and Arguments	Activities/ Discussion	
8	Reasoning and Arguments	Activities/ Discussion	
9	Reasoning and Arguments	Activities/ Discussion	
10	Reasoning and Arguments	Activities/ Discussion	
11	Deductive and Inductive Arguments	Course book	
12	Deductive and Inductive Arguments	Course book	
13	Deductive and Inductive Arguments	Course book	
14	Deductive and Inductive Arguments	Course book	
15	Deductive and Inductive Arguments	Course book	
16	Fallacies		
17	Fallacies	Course book	

18	Inferential Comprehension	Group
		Activities
19	Inferential Comprehension	Group
	interestation comprehension	Activities
20	Inferential Comprehension	Group
	·	Activities
21	Inferential Comprehension	Course book
22	Inferential Comprehension	Group
		Activities
23	Inferential Comprehension	Group
24	Cuitical Thinking and Academic Muitica	Activities
24	Critical Thinking and Academic Writing	Group Activities
25	Critical Thinking and Academic Writing	Group
23	errical minking and Academic Writing	Activities
26	Critical Thinking and Academic Writing	Group
		Activities
	INTERNAL ASSESSMENT TEST 1	
27	Writing Models	Presentation
28	Writing Models	Course book
29	Writing Models	
30	Writing Models	Course book
31	Writing Models	Course book
32	Writing Letters	
33	Writing Letters	Course book
34	Writing Letters	Course book
35	Writing Letters	
36	Writing a Letter to the Editor	Course book
37	Writing a Letter to the Editor	Course book
38	Writing a Letter to the Editor	
39	Writing a Letter to the Editor	Course book
40	Letter to the Editor	Course book
41	Letter to the Editor	Course book
42	Resume Writing	
	MODULE III	
43	Covering Letter	Lecture
44	Covering Letter	Lecture
45	Emails	Course book
46	Emails	Course book
47	Interview Skills	
48	Interview Skills	Course book
49	Interview Skills	Course book
50	Group Discussion	
52	Group Discussion	Course book
53	Accuracy in Academic writing	Course book
54	Accuracy in Academic writing	Course book
55	Accuracy in Academic writing	
25	Accuracy in Academic Writing	

56	Articles and Determiners	Course book
57	Articles and Determiners	Course book
58	Nouns and Pronouns	
59	Subject-verb agreement	Lecture
60	Phrasal verbs	Lecture
61	Modals	2000.0
62	Tenses	Course book
63	Tenses	Course book
64	Tenses	Course book
	Conditional clauses	Course book
65	Relative Pronouns	Course book  Course book
66	Passive Voices	Course book
67	INTERNAL ASSESSMENT TEST 2	
		Lacture
68	Conjunctions	Lecture
69	Embedded questions	Course book
70	Embedded questions	Course book
71	Punctuations and Abbreviations	
72	Soft skills for academic presentations	Course book
73	Effective communication skills	Course book
7.4	Flip Charts, OHP, Power point presentation	Group
74	Clarity and browity in presentation	Presentations Group
75	Clarity and brevity in presentation	Presentations
	Interaction and persuasion	Group
76	·	Presentations
	Interview skills	Group
77		Presentations
78	Interview skills	Group Presentations
78	Interview skills	Group
79	interview skins	Presentations
	Group Discussion	Group
80		Presentations
0.4	Group Discussion	Group
81	Croup Discussion	Presentations
82	Group Discussion	Group Presentations
02	Group Discussion	Group
83	2.24p 2.00000.0	Presentations
	Group Discussion	Group
84		Presentations
0.5	Group Discussion	Group
85	Pavious Soccion 1	Presentations
86	Review Session 1	
87	Review Session 1	
88	Review Session 2	

89	Review Session 3	
90	Review Session 4	

# INDIVIDUAL ASSIGNMENTS/SEMINAR – Details & Guidelines

	Date of	Topic of Assignment & Nature of assignment	
	completion	(Individual/Group – Written/Presentation –	
	completion	Graded or Non-graded etc)	
1	4/1/2015	Writing Tasks- Different Types of Letters	
2	28/02/2015		

# **GROUP ASSIGNMENTS/ACTIVITES – Details & Guidelines**

	Date of	Topic of Assignment & Nature of assignment	
		(Individual/Group – Written/Presentation –	
	completion	Graded or Non-graded etc)	
1	2/02/2015	Brochure design	
2	15/1/16	Model Slide Presentation	

PROGRAMME	B.COM TAX	SEMESTER	2
COURSE CODE & TITLE	U2CCMAL2C ഗദ്യം രചനയും പ്രയോഗവും	CREDITS	4
HOURS/WEEK	4	HOURS/SEM	72

### COURSE OBJECTIVES

ഭാഷ ,എഴുത്ത് , രചനാപരിശീലനം ,ഉപന്യാസരചനാതത്വങ്ങൾ ,പാദവാക്യഘടന എന്നീ ശേഷികളെ മനസിലാക്കുക

സാഹിത്യനിരൂപണം ,രാഷ്ട്രീയദർശനം ,മാധ്യമ പഠനം എന്നിങ്ങനെ വിവിധങ്ങളായ ഗദ്യവ്യവഹാരങ്ങളുടെ മികച്ച മാത്യകകൾ പരിചയപ്പെടുത്തുക

വായനാഭിരുചി വർദ്ധിപ്പിക്കുക

സാഹിത്യ പ്രിചയം ഉണ്ടാക്കുക

വ്യാവഹാരിക തലത്തിൽ മാത്യഭാഷാപ്രയോഗിക്കുവാനുള്ള കഴിവ് നേടുക

### **COURSE PLAN**

Session	Topic	Teaching method	Learning Resources	Remarks
		Module I		
1	ഭാഷാചരിത്രം -ആമുഖം	Lecturing	സാഹിത്യചരി ത്രങ്ങൾ	
2	ഭാഷാചരിത്രം -ആമുഖം	Lecturing	സാഹിത്യചരി ത്രങ്ങൾ	
3	എഴുത്തോല	Discussion	Text	
4	വിവർത്തനം	Reading	Text	
5	മരപ്പാവകൾ	Demonstrating	Text	
6	നിവേദനം	Lecturing	Text	
7	കമ്പ്യൂട്ടറും ഇ-ലോകവും	Discussion	Text	
8	കമ്പ്യൂട്ടറും ഇ-ലോകവും	Demonstrating	Text	
9	സർഗാത്മകരചന	Reading	Text	
10	സർഗാത്മകരചന	Discussion	Text	
11	സർഗാത്മകരചന	Demonstrating	സാഹിത്യചരി ത്രങ്ങൾ	
12	മലയാളത്തിന്റെ ഭാവി	Discussion	Text	
13	മലയാളത്തിന്റെ ഭാവി	Discussion	Text	
14	മലയാളത്തിന്റെ ഭാവി	Reading	സാഹിത്യചരി ത്രങ്ങൾ	
15	ഭാഷാശ്രേണികൾ	Demonstrating	Text	
16	ഭാഷാശ്രേണികൾ	Discussion	Text	
17	ഭാഷാശ്രേണികൾ	Discussion	Text	
18	അധിനിവേശദാനം	Demonstrating	Text	
19	അധിനിവേശദാനം	lecturing	Text	
20	അധിനിവേശദാനം	Discussion	Text	
21	തെളിമലയാളം	Discussion	Text	

22	തെളിമലയാളം	lecturing	Text
23	തെളിമലയാളം	Discussion	Text
24			സാഹിതൃചരി
	ଏଓ <b>ସ</b> ଓସି	Discussion	ത്രങ്ങൾ
25	അന്യഭാഷ സമ്പർക്കം		Text
		lecturing	
26	അന്യഭാഷ സമ്പർക്കം		Text
		Discussion	
27	ശരിയായ വാക്ക്	lecturing	Text
28	ശരിയായ വാക്ക്	Discussion	Text
29	ചാർച്ച പേരുകൾ	Lecturing	Text
30	ചാർച്ച പേരുകൾ	Lecturing	Text
31	ഇംഗ്ലീഷിന്റെ കോയ്യ		Text
	_ 80	Discussion	
32	ഇംഗ്ലീഷിന്റെ കോയ്യ		Text
		Lecturing	
33	സ്ഥല പേരുകളുടെ		Text
	രൂപമാറ്റം	Reading	
34			സാഹിതൃചരി
	പച്ചമലയാളം	Discussion	ത്രങ്ങൾ
35	ചിന്തയുടെ ഭാഷ	Discussion	Text
36	ബഹുവ്ചന പ്രത്യത്തിന്റെ		Text
	കടന്നുകയറ്റം	Lecturing	
	,,	Module II	
37	മനുഷ്യത്വമെന്ന മതം	Reading	Text
38			സാഹിത്യചരി
	മനുഷ്യത്വമെന്ന മതം	Discussion	ത്രങ്ങൾ
39	ഒരു ദരിദ്രരാജ്യമായ		Text
	ഇന്ത്യയിൽ	Discussion	
40	ഒരു ദരിദ്രരാജ്യമായ	Lecturing	Text
	ഇന്ത്യയിൽ	Discussion	
41	ഇന്ത്യൻ ഭരണഘടന	Reading	Text
42	ഇന്ത്യൻ ഭരണഘടന	Discussion	
43	ഇന്ത്യൻ ഭരണഘടന	Discussion	Text
44	ഇന്ത്യൻ ഭരണഘടന	Lecturing	Text
		Module III	
45	പ്രോമിത്യുസിന്റെ കരൾ	Reading	Text
46	പ്രോമിത്യൂസിന്റെ കരൾ	Reading	Text
47	പ്രോമിത്യൂസിന്റെ കരൾ	Discussion	Text
48	സമൂഹമെന്ന യാഥാർഥ്യം	Discussion	Text
49	-	Reading	Text
.5	സമൂഹമെന്ന യാഥാർഥ്യം	Discussion	
50	സമൂഹമെന്ന യാഥാർഥ്യം	Discussion	Text
51	ഇക്കോഫെമിനിസം	Lecturing	Text
52	ഇക്കോഫെമിനിസം	Discussion	Text
53	ഇക്കോഫെമിനിസം	Lecturing	Text
54		Reading	Text
	ഇക്കോഫെമിനിസം	Discussion	
		Module IV	

55	ശ്രീനിവാസൻ ഒരു	Discussion	Text
	പാഠപുസൂകം		
56	ശ്രീനിവാസൻ ഒരു	Discussion	Text
	പാഠപുസൂകം		
57	ശ്രീനിവാസൻ ഒരു	Lecturing	Text
	പാഠപുസ്തകം		
58	ശ്രീനിവാസൻ ഒരു	Discussion	Text
	പാഠപുസ്തകം		
59	സിനിമയെ തിന്നുന്ന	Lecturing	Text
	ടെലിവിഷൻ	Discussion	
60	സിനിമയെ തിന്നുന്ന		Text
	ടെലിവിഷൻ		
61	സിന്റിമയെ തിന്നുന്ന	Reading	Text
	ടെലിവിഷൻ		
62	നഷ്ടബോധങ്ങകളില്ലാതെ	Discussion	Text
63	നഷ്ടബോധങ്ങകളില്ലാതെ	Discussion	Text
64	നഷ്ടബോധങ്ങകളില്ലാതെ	Lecturing	Text
65	സാമാന്യാവലോകനം	Reading	Text
66	സെമിനാർ	Presentation	Text
67	സെമിനാർ	Discussion	Text
68	സെമിനാർ	Presentation	Text
69	സെമിനാർ	Discussion	Text
70	സെമിനാർ	Presentation	Text
71	സെമിനാർ	Discussion	Text
72	സെമിനാർ	Presentation	Text

### **ASSIGNMENTS**

SI no	Date of	Topic of Assignment & Nature of assignment (Individual/Group -
	submission/completion	Written/Presentation – Graded or Non-graded etc)
1	By February	ഉപന്യാസ തത്ത്വങ്ങൾ
2	By February	മലയാളഭാഷയും കേരളീയ സമൂഹവും

## **SEMINAR**

	Date of	Topic of semiar & Nature of seminar (Individual/Group –
	submission/completion	Written/Presentation – Graded or Non-graded etc)
1	By February	പാഠഭാഗങ്ങളുടെ അവതരണം
2	By February	പാഠഭാഗങ്ങളുടെ അവതരണം

### Reference:

- 1. സമ്പൂർണ മലയാള സാഹിത്യചരിത്രം –എഡിറ്റർ :പന്മന രാമചന്ദ്രൻ നായർ
- 2. മലയാളത്തിന്റെ ഭാവി -കെ. സേതുരാമൻ
- 3. എഴുത്തോല എം .ജി . യൂണിവേഴ്ലിറ്റി പ്രസിദ്ധീകരണം
- 4. തെളിമലയാളം -എം .എൻ .കാരശ്ശേരി

PROGRAMME	B.COM TAX	SEMESTER	2
COURSE CODE AND TITLE	U2CCHIN2C -POETRY,TRANSLATIONS AND CORRESPONDENCE (SEM II)	CREDIT	4
HOURS/WEEK	4	HOURS/SEM	72

## **COURSE OBJECTIVES**

Describe the various aspects of Hindi poetry in context of socio-cultural and political condition of that period.

Acquire skills of correspondence, drafting official and scientific documents in the fields of administration, media and business.

Use Hindi language for effective communication in different fields according to its area of application.

Understand translation as a linguistic, communicative and cultural activity.

Analyse the meaning, concept and importance of Functional Hindi.

SESSION	TOPIC	LEARNING RESOURCES	VALUE ADDITIONS	REMARKS
	MODULE I			
1	General Information about the history of	Lecture/Discussion		
2	Hindi poetry. Sandhya Sundari, Introduction of author	Lecture		
3	Sandhya Sundari	Lecture/Discussion		
4	General Introduction about Patra Lekhan.			
5	Sandhya Sundari	Lecture/Discussion		
6	Patra Lekhan	Lecture/PPT		
7	Patra Lekhan	Lecture		
8	Sandhya Sundari	Interaction		
9	Introduction of Translation	Lecture/PPT		
10	Paribhashik Shabdavali	Lecture/Discussion		
11	Revision	Lecture		
12	Exercise – Traslation	Lecture		
13	Exercise – Traslation	Lecture/Discussion		
14	Paribhashik Shabdavali	Lecture		
15	Paribhashik Shabdavali	Lecture		
16	Exercise – Traslation	Lecture/Discussion		
17	Exercise – Traslation	Interaction		
18	Paribhashik Shabdavali	Lecture		
19	Revision	Lecture/Discussion		
20	Exercise – Traslation	Lecture		
21	Sandhya Sundari	Interaction	Seminar	
22	Sandhya Sundari	Discussion	Seminar	
23	Revision	Interaction		

24	CI	A – I (1Hour Exam)	
	MODULE I		
25	Bhagwan Ke Dakiye, Introduction of author	Lecture	
26	Bhagwan Ke Dakiye	Lecture/Discussion	
27	Exercise – Traslation	Lecture	
28	Exercise – Traslation	Lecture/Discussion	
29	Patra Vyavahar	Interaction	
30	Patra Vyavahar	Lecture	
31	Paribhashik Shabdavali	Interaction	
32	Paribhashik Shabdavali	Lecture/Discussion	
33	Revision	Interaction	
34	Bhagwan Ke Dakiye	Lecture	
35	Bhagwan Ke Dakiye	Lecture/Discussion	Seminar
36	Patra Vyavahar	Interaction	
37	Exercise - Traslation	Lecture	
38	Exercise - Traslation	Lecture/Discussion	
39	Bhagwan Ke Dakiye	Lecture/Discussion	Seminar
40	Ghotta Sikka, Introduction of author	Lecture	
41	Ghotta Sikka	Lecture	
42	Ghotta Sikka	Lecture/Discussion	
43	Exercise - Traslation	Lecture	
44	Exercise - Traslation	Lecture/Discussion	
45	Ghotta Sikka	Lecture/Discussion	Seminar
46	Revision	Interaction	
47		CIA – II (2 Hours E	xam)
	MODULE II		<u> </u>
48	Ullanghan,Introduction of author	Lecture/PPT	
49	Ullanghan	Lecture	
50	Patra Vyavahar	Lecture	
51	Patra Vyavahar	Discussion	
52	Paribhashik Shabdavali	Lecture	
53	Exercise - Traslation	Lecture Interaction	
54	Exercise - Traslation		Cominon
55	Ullanghan	Lecture Discussion	Seminar Seminar
56	Ullanghan Bhook, Introduction of author	Lecture/PPT	Schillar
57 58	Bhook	Lecture	
	Patra Vyavahar	Lecture/PPT	
59 60	Patra Vyavahar	Interaction	
	Paribhashik Shabdavali	Interaction	
61	Exercise - Traslation	Discussion	+ +
		Lecture	
63 64	Exercise - Traslation Bhook	Lecture	+ +
65	Bhook	Lecture/Discussion	Seminar
66	Paribhashik Shabdavali	Interaction	Schilla
	Bhook	Discussion	Seminar
67	אַטטוומן	Discussion	Seminar

68	Seminar	Interaction	
69	Revision	Interaction	
70	Revision	Interaction	
71	Seminar	Interaction	
72	Evaluation of the course	Interaction	

# INDIVIDUAL ASSIGNMENTS/SEMINAR – Details & Guidelines (B.Com. TAX)

Sl.No	Date of Completion	Topic of Assignment & Nature of assignment (Individual/Group – Written/Presentation – Graded or Non-graded etc)	
1	Assignment	Review of a lesson based on the text book 2 and reference-	
	(February)	Writing (Individual)	
2	Seminar	Presentation on a given topic based on t the text book 1	
	(February)	and reference – oral (Individual)	

## **GROUP ASSIGNMENTS/ACTIVITES – Details & Guidelines**

Sl.No	Date of Completion	Topic of Assignment & Nature of assignment (Individual/Group – Written/Presentation – Graded or Non-graded etc)	
1	January	Literary Analysis of Poetry (Group Discussion)	
2	January	Translation of passages from English to Hindi (Group Activity)	

# References

- Nayi Sadi Ki Kavita Ganesh Pandey, Vani Prakashan, New Delhi.
- Kavita Ka Sangharsh, Kumarendra Parasnath Singh, Vani Prakashan, New Delhi.

## Web resource references:

- epustakalay.com
- www.hindikunj.com

PROGRAMME	B.COM TAX	SEMESTER	2
COURSE CODE AND TITLE	U2CCFRN2C- FRENCH FOR BUSINESS COMMUNICATION II	CREDIT	4
HOURS/WEEK	4	HOURS/SEM	72

## **COURSE OBJECTIVES**

Identify the culture, history, mannerisms and traditions of France and Francophone countries to develop inter cultural communication.

Use words and expressions in a simple and structured grammatical manner for communication purpose in business and in our daily life.

Co-relate specific features of France including gastronomy, social institutions, politics and present french scenario to one's own country

Analyse an issue of concern including topics related to environment society and health; to enumerate its causes and consequences and suggest solutions.

Communicate effectively in french.

Session	Topic	Method of Teaching	Value Additions and activity	Remarks
	MODULE I			
1	Revision of French Basics	role play, Discussion	french basic communication	
2	French basics	chalk n talk, audio	Exercice	
3	french basics	audio ppt, discussion	Exercice	
4	L' heure officielle/courante		Exercice	
		chalk n talk		
5	Activities with l'heure	role play,audio ppt	Exercice	
6	Demonstrative adjectifs	chalk n talk	Exercice	
7	Demonstrative adjectifs	chalk n talk,ppt audio	audio	
8	Sentence construction with demonstrative adjectifs	role play,audio ppt	Know a new culture	
9	Basic useful sentences in French	role play, audio ppt	Exercice	
10	Preposition in French	role play,audio ppt	presentation	
11	Preposition in French	chalk n talk,audio ppt	Exercice	1,2
12	Showing the way	role play,audio ppt	Exercice	1,2

13	French culture- Moving around in France	Discussion, audio,ICT	Exercice
14	Revision		
	MODULE II		
15	Narrate a day	game,audio ppt	Exercice
16	Talk about one's plans	role play,audio ppt	Exercice
17	Talk about one's plans	Tole play,addio ppt	Interaction
		mala mlavi avidia mmt	
18	French meals	role play,audio ppt	Exercice
19		Reading comprehension	Exercice
	Making an advertisement	chalk n talk, audio ppt	Exercice
20	Making an Advertisement	role play, conversation	
21	French culture	role play, listening	Ppt
22	CIA 1		
23	Sentence construction	cross words,chalk n talk	Exercice
24	Intercultural	role play,audio	Exercice
25	intercultural		Q and A
		exercices ,chalk n talk,audio	
26	Intercultural		knowing culture
		roleplay,audio	
27	Discussion	- coopeny, and co	Exercice
		Discussion, ICT, audio	
28	Revision	Discussion, IC1, audio	
	Revision	MODULE III	
29	Ondering food		Q and A
30	Ordering food	oral, description	Exercice
31	Ordering food Buying things	role play,chalk n talk	Q and A
			Q unu 11
22		audio,chalk n talk	77.1
32	Buying things	games,music,audio	Video
33	Buying things	audio,	daily needed vocabs
		chalk n talk	Vocass
34	Describing an apartment		Q and A
		Role play	
35	Describing an apartment	role play,audio ppt	Exercice
36	Describing an apartment	role play ,audio ppt	Exercice
37	Citing a problem with an order		Exercice
		chalk ntalk/roleplay	

38	Citing a problem with an order		Exercice
		chalk n talk ,audio ppt	
39	Making a reservation	role play/presentation	Exercice
40	Making a reservation	1 31	Exercice
		audio ppt	
41	Making a reservation	Discussion	knowing culture
42	CIA REVISION		
43	CIA 2		
44	Revision	chalk n talk/Role plays	Exercice
45	Revision	role play ,GD	know each other
46	Revision	chalk n talk,audio ppt	Exercice
47	Revision	chalk n talk, audio ppt	Exercice
48	Revision	discussion	Exercice
49	Revision	role play	Exercice
50	Revision	lecture,audio	Exercice
51		Tecture, audio	general
	Revision	speaking/role play	knowledge
52	DELF	chalk n talk,audio ppt	Exercice
53	DELF	discussion/comprehension	Exercice
54	DELF	chalk n talk,audio ppt	Exercice
	DELF	chark ii taik,addio ppt	Exercice
		Audio ppt, discussion	
55	DELF	Audio ppt, discussion	Video
56	DELF	Audio ppt, discussion	Exercice
57	DELF		Exercice
58	DELF	Audio ppt, discussion	Exercice
20	DELF	Audio ppt, discussion	Exercice
59	DELF		GK
60	DELF	Audio ppt, discussion	Video
	DEL	Audio ppt, discussion	V IGCO
61	DELF	Andio ant discussion	
62	DELF	Audio ppt, discussion	knowing the
		discussion	culture
63	module 1 -revision		
64	module 1 -revision		
65	module 2- revision		

66	module 2-revision		
67	module 2-revision		
68	module 3-revision		
69	module 3-revision		
70	module 3-revision		
71	PYQs discussion		
72	PYQs discussion		

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# • ASSIGNMENTS/SEMINAR – Details & Guidelines

		Topic of Assignment & Nature of assignment		
	MODULE	(Individual/Group – Written/Presentation –		
	MODULE	Graded or Non-graded etc)		
1	1,2,3 preparing a FRENCH DISH			
_	1,2,3	(project)		
		Role plays on various situations		
2	1,2,3	Based on daily life		
		(seminar)		

# **TEXT BOOKS AND REFERENCES**

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PROGRAMME	B.COM TAX	SEMESTER	2
COURSE CODE AND TITLE	U2CRCOM04 QUANTITATIVE TECHNIQUES FOR BUSINESS RESEARCH	CREDIT	3
HOURS/WEEK	4	HOURS/SEM	72

## **COURSE OBJECTIVES**

Understand research, research methodology, types and its importance in business.

Analyse the steps in research process.

Apply the Diagrammatic and Graphic Presentation of data and its significance.

Check the significance of Correlation analysis and its methods ( types Correlation-methods- Karl Pearson's Co-efficient of correlation-Spearman's Rank correlation co-efficient )

Evaluate the significance of Regression analysis in business (types Regression-methods)

Understand the basic concepts of Probability theory

Explain research Report writing, types of report, characteristics of a good report and contents of a report

SESSION	ТОРІС	LEARNING RESOURCES	VALUE ADDITIONS	REMARKS
	MODULE I			
1	Introduction to Research - Concept of research - Meaning and Definition.	PPT/Lecture	Video/Examples With the research work submitted.	
2	Characteristics and features of research.	PPT/Lecture		
3	Business Research and its application.	PPT/Lecture		
4	Types of research	PPT/Lecture		
5	Pure and Applied research Exploratory and Descriptive,	PPT/Lecture		
6	Empirical and Analytical, Qualitative and Quantitative	PPT/Lecture		
7	Research Process – Steps in Research Process	PPT/Lecture		
8	Different types of data -Primary and Secondary Data	PPT/Lecture		

9	Methods of data Collection	PPT/Lecture		
10	Observation method, case study	PPT/Lecture		
11	Interview schedule and questionnaire	PPT/Lecture	video	
12	Census and Sampling methods	PPT/Lecture		
13	Probability sampling – types, merits	PPT/Lecture		
	& demerits			
14	Non-probability sampling-types,	PPT/Lecture		
	merits & demerits			
15	Classification and Tabulation of Data	PPT/Lecture		
	MODULE II			
16	Introduction to Diagrammatic and	PPT/Lecture	video	
	Graphic Presentation of data			
17	Significance of diagrams and graphs	PPT/Lecture		
18	Types of diagrams and importance	PPT/Lecture		
19	Bar diagrams such as simple, sub-	PPT/Lecture		
	divided, multiple and percentage			
20	Pie diagram	PPT/Lecture		
21	Graphs of frequency distributions	PPT/Lecture		
22	Histogram	PPT/Lecture		
23	frequency polygon	PPT/Lecture		
24	Less than Ogive	PPT/Lecture		
25	More than Ogive	PPT/Lecture		
26	Limitations of Diagrams	PPT/Lecture	video	
27	Limitations of Graphs	PPT/Lecture		
28	Revision			
		CIA-1		
	MODULE III			_
	Correlation - Concept- meaning and	PPT/Lecture		
29	definition			
30	Importance of correlation	PPT/Lecture		
31	Correlation and its application	PPT/Lecture		
32	Different Types of Correlation	PPT/Lecture	Quiz	
	Problem Solving	PPT/Lecture	Q & Ans	
33			Session	
34	Different methods of Correlation	PPT/Lecture		
	Karl Pearson's Co-efficient of	PPT/Lecture		
35	correlation	DDTI/I		-
36	Problem Solving	PPT/Lecture		
27	Spearman's Rank correlation co-	PPT/Lecture		
37	efficient  Droblem Solving	DDT/L astron		+
38	Problem Solving	PPT/Lecture		
39	Probable error	PPT/Lecture		
40	Problem Solving	PPT/Lecture		

	Regression analysis - Concepts -	PPT/Lecture		
41	meaning and definition-its uses	11 1/Lecture		
42	Different types of regression	PPT/Lecture		
12	Lines of Regression- Regression	PPT/Lecture		
43	Equation under Algebraic method			
44	Standard error.	PPT/Lecture		
	MODULE IV			
	Probability-Meaning-Definition-	PPT/Lecture	Finding the	
4.7			Real Research	
45	Duchlam calving	PPT/Lecture	Problem	
46	Problem solving	PPT/Lecture PPT/Lecture		
47	Basic terms-concepts of probability Problem solving	PPT/Lecture PPT/Lecture		
48	Approaches to assigning probability	PPT/Lecture		
49				
50	Problem solving	PPT/Lecture		
51	Permutation- problems	PPT/Lecture		
52	Problem solving	PPT/Lecture	D 1112	
52	Combination-problems	PPT/Lecture	Real life	
53	Problem solving	PPT/Lecture	examples	
54	_	PPT/Lecture		
55	Problem solving			
56	Theorems of Probability Addition Theorem- problems	PPT/Lecture		
57	Problem solving	PPT/Lecture		
58	Multiplication theorem-problems	PPT/Lecture		
59	Problem solving	PPT/Lecture		
37	CIA –			
	MODULE V	П		
	Report writing-Qualities of good	PPT/Lecture	Format of	
	report writing Quantities of good		Reports of	
	<b>_</b>		leading	
60			corporates.	
<b>21</b>	Integral part of report-	PPT/Lecture	Group	
61	Chamatamistics of a seed was at	DDT/Last	discussion	
62	Characteristics of a good report	PPT/Lecture		
63	Contents of a report-Bibliography	PPT/Lecture		
64	Revision	DD/E /F		
65	Report writing-Qualities of good	PPT/Lecture		
65	report Integral part of report	PPT/Lecture		
66	Integral part of report			
67	Characteristics of a good report	PPT/Lecture		
60	Report writing-Qualities of good report	PPT/Lecture		
68	Integral part of report-	PPT/Lecture		
69	integral part of report-	11 1/Lecture		

70	Characteristics of a good report	PPT/Lecture	
71	Contents of a report-Bibliography	PPT/Lecture	
72	Revision		

## INDIVIDUAL ASSIGNMENTS/SEMINAR – Details & Guidelines

		Topic of Assignment & Nature of		
	Date of assignment (Individual/Group –			
	completion	Written/Presentation - Graded or Non-graded		
		etc)		
1		Collect a published report of a survey conducted by a magazine/ news paper		
2	24/1/2015	Assignment on sampling technique		

### **GROUP ASSIGNMENTS/ACTIVITIES – Details & Guidelines**

		Topic of Assignment & Nature of			
	Date of	assignment (Individual/Group –			
	completion	Written/Presentation – Graded or Non-graded			
		etc)			
1	F /0 /001 F	Conducting a Seminar on Statistics in Real Life and talk with resource persons.			
2	26/2/2015	<ul> <li>to present paper in seminars and conferences by conducting research(for top learners) or/</li> <li>students have to present a study in the class which they have conducted using research methodology.(for medium and slow learners)</li> </ul>			

## References

- ➤ S. P. Gupta (2012)," Statistical Methods" Sultan Chand & Sons
- S.C. Gupta (2015), "Fundamentals of Statistics", Himalaya Publishing House, New Delhi.
- S. Gupta(2002),"Research Methodology and Statistical Techniques", Laurier Books, Limited.
- ➤ Hang Lee(2015),"Foundations of Applied Statistical Methods", Springer; Softcover reprint of the original 1st ed. 2014 edition
- ➤ D N Elhance(2010), "Fundamentals Of Statistics", Kitab Mahal Distributors-New Delhi

- ➤ Kothari. C.R(2014), ", Research methodology", New Age International Publishers Ltd.-New Delhi.
- ➤ Dr. S.M. Shukla and Dr. S.P. Sahai(2010)," Statistical Methods", Sahitya Bhawan Publications.

### Web resource references:

- https://www.ncbi.nlm.nih.gov/pmc/articles/PMC6583801/
- https://www.mindtools.com/pages/article/Charts\_and\_Diagrams.htm
- https://statisticsbyjim.com/basics/correlations/
- ➤ <a href="https://www.investopedia.com/articles/financial-theory/09/regression-analysis-basics-business.asp">https://www.investopedia.com/articles/financial-theory/09/regression-analysis-basics-business.asp</a>
- https://www.english-at-home.com/business/report-writing/
- https://www.khanacademy.org/math/statistics-probability/probability-library/basic-theoretical-probability/a/probability-the-basics

PROGRAMME	B.COM TAX	SEMESTER	2
COURSE CODE AND TITLE	U2CRCOM05, INTERNATIONAL FINANCIAL REPORTING STANDARDS	CREDIT	4
HOURS/WEEK	4	HOURS/SEM	72

## **COURSE OBJECTIVES**

After the successful completion of the course the students are expected to understand various accounting Standards

Understanding the procedure for First time adoption of IFRS by Companies

Familiarise the students with the difference between IFRS and other standards

Create an idea about IASB, Conceptual Framework and need for international accounting standards in the Globalised era

Understanding Convergence and conversion to IFRS and recognition, Measurement, presentation, disclosure of even

The position of IFRS in India and also the presentation and reporting of Financial Statements as per IFRS

SESSION	TOPIC	LEARNING RESOURCES	VALUE ADDITIONS	REMARKS
	MODULE I			
1	IASB regulatory and conceptual framework	PPT	video	
2	Impact of globalisation.	PPT/Lecture		
3	Role and structure of IASB	PPT/Lecture		
4	Comparison between IFRS, Indian GAAP and US GAAP-	PPT/Lecture	e-resource	
5	Scope and application of lASs/IFRSs	PPT/Lecture		
6	IFRSs progress towards global harmonization	PPT/Lecture		
7	Benefits and barriers of lASs and IASB	Lecture		
8	IFRS implementation in the emerging markets	Lecture		
9	Advantages and disadvantages of IASB	Lecture		
10	Conceptual framework	Lecture		
11	Accruals basis and going concern	PPT/Lecture		
12	Qualitative characteristics of financial statements	PPT/Lecture		
13	Elements of financial statements	PPT/Lecture		
14	Revision			
	MODULE II	•		
15	First Time Adoption of IFRS	PPT/Lecture		
16	presentation of financial statements	Lecture		
17	Adoption process of IFRS with special reference to India	Lecture		
O 2	Industry need and requirements for IFRS professionals	Lecture		

	in India		
CO 2	The components of financial statements	Lecture	
CO 2	Disclosing of items	Disclosing of items PPT/Lecture	
CO 2	Preparation of Statement of financial position	PPT/Lecture	
CO 2	Current and non-current assets	PPT/Lecture	
CO 2	Income statement- Ind AS.	PPT/Lecture	
CO 2	REVISION	Lecture	QUIZ
25	PRACTICAL PROBLEMS	Lecture	
	CIA-1		
	MODULE III		
26	Inventory-Recognize the cost of inventories	PPT/Lecture	
27	NRV-IASB requirements for valuing inventories and	PPT/Lecture	
27	Methods of valuation-Revenue Recognition	T4	
28	Illustrations	Lecture	
29	Illustrations	Lecture	Quiz
30	Illustrations	Lecture	Q & Ans Session
31	Illustrations	Lecture	
32	Construction contracts-Contract Revenue and Contract Cost	PPT/Lecture	
33	contract	PPT/Lecture	
34	Measurement of outcome of the construction contract	PPT/Lecture	
35	Recognition of expected losses in construction contract	Lecture	
36	Extracts for construction contract in statement of comprehensive income and statement of financial position.	PPT/Lecture	
37	Practical Problems	Lecture	
38	Practical Problems	Lecture	
39	Practical Problems	Lecture	
40	Practical Problems	Lecture	
41	Practical Problems	Lecture	
42	Practical Problems	Lecture	
	MODULE 1V		
43	Property, Plant and equipment	Lecture	
44	Cost model and revaluation model	PPT/Lecture	Video
45	Practical Problems	PPT/Lecture	
46	Government Grant	PPT/Lecture	
47	Accounting treatment of government grants through capital approach and income approach		
48	Illustrations		
49	Impairment of Asset	Lecture	Debate
50	Identification, recognition and measurement criteria	PPT/Lecture	
30			

51	Illustrations	PPT/Lecture		
52	Borrowing Cost-Recognition Criteria	PPT/Lecture		
53	Illustrations	PPT/Lecture		
54	Commencement and cessation of capitalization	PPT/Lecture		
55	Intangible Assets	PPT/Lecture		
56	incorporation of branch trial balance	PPT/Lecture		
57	Expected economic benefits in future	PPT/Lecture		
58	Internally generated goodwill-Useful life and amortization.			
	MODULE V			
59	Leasing	Lecture	Demo video	
60	Accounting procedures with simple examples	Lecture		
61	Accounting for operating leases and finance leases	Lecture	Group discussion	
62	Accounting treatment of lessors and their disclosures	Lecture		
63	Comparison of profit and loss and cash flow	PPT/Lecture		
64	Practical Problems	PPT/Lecture		
65	Practical Problems	PPT/Lecture		
66	Practical Problems			
67	Statement of Cash Flows	PPT/Lecture		
68	Practical Problems			
69	Benefits and drawbacks of statement of cash flow	PPT/Lecture		
70	Practical Problems			
71	Practical Problems			
72	Revision			

## INDIVIDUAL ASSIGNMENTS/SEMINAR – Details & Guidelines

	Date of completion	Topic of Assignment & Nature of	
		assignment (Individual/Group –	
	completion	Written/Presentation – Graded or Non-graded etc)	
1	10/1/2015	Assignment on GAAP and Accounting standards	
2	28/1/2015	Practical problems	

## **GROUP ASSIGNMENTS/ACTIVITES – Details & Guidelines**

	Date of	Topic of Assignment & Nature of
		assignment (Individual/Group –
	completion	Written/Presentation – Graded or Non-graded etc)
		PREPARATION OF FINANCIAL STATEMENT
1	10/2/2015	OF ANY COMPANIES AND ANALYSIS OF
		FINANCIAL STATEMENTS

#### References

- C.A KAMAL GARG Practical Guide to IFRS &Ind-AS
- MUKESH SARAF Ind AS & IFRS Converged Ind- AS
- ABBAS ALI MIRZA, GRAHAM J. HOLT- Practical Implementation Guide and Workbook for IFRS
- IFA-BPP LEARNING -IFRS for Accounting Professionals
- KAPLAN PUBLISHING IFRS Study Guide

## Web resource references:

• <a href="https://www.google.com/search?q=ifrs&rlz=1C1CHBF\_enIN706IN706&oq=IFRS&aqs=c">https://www.google.com/search?q=ifrs&rlz=1C1CHBF\_enIN706IN706&oq=IFRS&aqs=c</a>
<a href="https://www.google.com/search?q=ifrs&rlz=1C1CHBF\_enIN706IN706&oq=IFRS&aqs=c">https://www.google.com/search?q=ifrs&rlz=1C1CHBF\_enIN706IN706&oq=IFRS&aqs=c</a>
<a href="https://www.google.com/search?q=ifrs&rlz=1C1CHBF\_enIN706IN706&oq=IFRS&aqs=c">https://www.google.com/search?q=ifrs&rlz=1C1CHBF\_enIN706IN706&oq=IFRS&aqs=c</a>
<a href="https://www.google.com/search?q=ifrs&rlz=1C1CHBF\_enIN706IN706&oq=IFRS&aqs=c">https://www.google.com/search?q=ifrs&rlz=1C1CHBF\_enIN706IN706&oq=IFRS&aqs=c</a>
<a href="https://www.google.com/search?q=ifrs&rlz=1C1CHBF\_enIN706IN706&oq=IFRS&aqs=c">https://www.google.com/search?q=ifrs&rlz=1C1CHBF\_enIN706IN706&oq=IFRS&aqs=c</a>

PROGRAMME	B.COM TAX	SEMESTER	2
COURSE CODE AND TITLE	U2CRCOM06: CORPORATE REGULATIONS	CREDIT	3
HOURS/WEEK	4	HOURS/SEM	72

## **COURSE OBJECTIVES**

Know about the concept of company and shares.

Know about the application of company law in India.

Understand the use of the memorandum of association and article of association in a company, they also learn from this course.

Use of various documents and forms in a company.

Understand the relationship between company and its stakeholders.

Identify the legal compliances of the Company.

SESSION	TOPIC	LEARNING RESOURCES	VALUE ADDITIONS	REMARKS
	Mo	odule - I		l
	Introductory session	Lecture		
2.	Indian companies act 2013 definitions	Lecture		
3.	Characteristics of a company	Lecture		
4.	Characteristics of a company	Class discussion		
5.	Lifting of corporate veil	Class discussion		
6.	Types of companies including one person company	Recitation oral questions	Movie Clips	
7.	Types of companies including one person company	Discussion groups conducted by selected student chairpersons		
8.	Types of companies including one person company	Use of slides, Lecture	Movie Clips	
9.	Small company and producer company	Use of slides, Lecture		
10.	Association not for profit	Use of slides, Lecture		

11.	Illegal association	Use of slides, Lecture	
12.	Formation of company	Use of slides, Lecture	
13.	Promoters- their legal position	Recitation oral questions	
14.	Pre-incorporation contract	Use of filmstrips	
15.	Documents to be filed and provisional contracts; online registration of a company.	Class discussion	
	Mo	dule - II	
16.	Memorandum of association	Use of theater	Movie Clips
17.	Articles of association	Lecture, Use of slides	
18.	Doctrine of ultravires	Lecture, Use of slides	
19.	Doctrine of constructive notice and indoor management	Lecture, Use of slides	
20.	Prospectus-importance- contents	Lecture, Use of slides	
21.	CIA -I	2 Hr. Descriptive answers	
22.	Shelf, red herring prospectus	Lecture, Use of slides	
23.	Misstatement in prospectus	Lecture, Use of slides	
24.	GDR	Lecture, Use of slides	Movie Clips
25.	Book building; issue, allotment and forfeiture of share	Lecture, Use of slides	
26.	Transmission of shares	Lecture, Use of slides	
27.	Buyback and provisions regarding buyback	Lecture, Use of slides	
28.	Buyback and provisions regarding buyback	Lecture, Use of slides	Movie Clips
29.	Issue of bonus shares	Lecture, Use of slides	
30.	Issue of bonus shares	Lecture, Use of slides	
	Mo	dule -III	
31.	Management- directors	Drama, role playing	

32.	Women directors	Drama, role playing	Movie Clips
33.	Independent director	Drama, role playing	
34.	Small shareholder's director; disqualifications, director identity number (din)	Drama, role playing	
35.	Appointment; legal positions	Drama, role playing	
36.	Powers and duties	Lecture, Use of slides	
37.	Removal of directors	Lecture, Use of slides	
38.	Key managerial personnel	Lecture, Use of slides	
39.	Managing director, manager; company secretary	Lecture, Use of slides	
40.	Company meetings	Lecture, Use of slides	Movie Clips
41.	Prerequisites	Lecture, Use of slides	
42.	General meeting and board meeting	Lecture, Use of slides	
43.	Convening and conduct of meetings	Class projects	
44.	Postal ballot	Class projects	Movie Clips
45.	Meeting through video conferencing, evoting	Gaming and simulation	
46.	Meeting through video conferencing, evoting	Storytelling, Lecture	
47.	Meeting through video conferencing, evoting	Storytelling, Lecture	
	Mo	dule- IV	
48.	Books of accounts	Bulletin boards, School affiliations	
49.	Registers	Storytelling, Lecture	
50.	Online filing of documents	Storytelling, Lecture	
51.	Dividend provisions	Lecture, Use of slides	
52.	Auditor's appointment	Lecture, Use of slides	

53.	Rotation of auditors	Lecture, Use of slides	
54.	Auditor's report	Lecture, Use of slides	
55.	NFRA and registered valuers secretarial audit	Lecture, Use of slides	
56.	NFRA and registered valuers secretarial audit	Lecture, Use of slides	Movie Clips
57.	Concept and modes of winding up	Lecture, Use of slides	
58.	Concept and modes of winding up	Lecture, Use of slides	
59.	Concept and modes of winding up	Lecture, Use of slides	
60.	National company law tribunal (NCLT)	Lecture, Use of slides	
61.	National company law tribunal (NCLT)	Brainstorming, Lecture	Movie Clips
62.	Special courts	Brainstorming, Lecture	
63.	Student activity	Crossword puzzles- Law	
64.	CIA II	2 HOURS	
	Module- V		
65.	Depositories act 1996 definitions	Presentations by student	
		panels from the class	
66.	Depositories act 1996 definitions	panels from the class  Law Vocabulary drills,  Debate on current issues- Legal	
<i>66.</i> 67.	Depositories act 1996 definitions  Rights and obligations of depositories	Law Vocabulary drills, Debate on current issues-	
		Law Vocabulary drills, Debate on current issues- Legal	
67.	Rights and obligations of depositories	Law Vocabulary drills, Debate on current issues- Legal Brainstorming, Lecture	
67. 68.	Rights and obligations of depositories  NSDL and CDSL	Law Vocabulary drills, Debate on current issues- Legal  Brainstorming, Lecture  Brainstorming, Lecture	
67. 68. 69.	Rights and obligations of depositories  NSDL and CDSL  Depository participants	Law Vocabulary drills, Debate on current issues- Legal  Brainstorming, Lecture  Brainstorming, Lecture  Brainstorming, Lecture	

#### **INDIVIDUAL ASSIGNMENTS- Details & Guidelines**

	Date of	Topic of Assignment (Individual)	
	completion	Topic of Assignment (individual)	
1	02/01/2015	Classification of Indian Companies	
2	30/01/2015	NCLT	

#### **Books for references**

Hicks, Andrew & Goo S H, Cases and Material on Company Law, Oxford University Press Kershaw, David, Company Law in Context, Oxford University Press, UK

Gowar, LCB, Principles of Modern Company Law, Stevens & Sons, London.

Hanningan, Brenda, Company Law, Oxford University Press, UK

Sharma, J. P, An Easy Approach to Corporate Laws, Ane Books Pvt Ltd, New Delhi.

Ramaiya, A Guide to Companies Act, Wadhwa and Company Nagpur

Kannal, S., & V.S. Sowrirajan, Company Law Procedure, Taxman's Allied Services (P) Ltd., New Delhi

Companies Act and Corporate Laws, Bharat Law House Pvt Ltd, New Delhi

Note: Latest edition of textbook may be used.

PROGRAMME	B.COM TAX (S / F)	SEMESTER	2
COURSE CODE AND TITLE	U2COCOM2 BUSINESS COMMUNICATION AND MANGEMENT INFORMATION SYSTEM	CREDIT	3
HOURS/WEEK	4	HOURS/SEM	72

COURSE OBJECTIVES
Analyze the methods of communication
Practice to write formal and informal letters
Practice to write business letters
Understanding the role and importance of information technology in communication
Understanding the working of management information system in business organisations

SESSION	TOPIC	LEARNING RESOURCES	VALUE ADDITIONS	REMARKS			
MODULE I							
1	Communication – Need	PPT	Video				
2	Process	PPT/Lecture					
3	Types	PPT/Lecture	Video				
4	Oral Communication	PPT/Lecture	E-resource				
5	Written communication PPT/Lecture						
6	Verbal communication	PPT/Lecture					
7	Nonverbal communication	Lecture					
8	Internal communication	Lecture					
9	External communication	Lecture					
10	Methods of non-verbal communication	Lecture	Video				
11	Body Language –Kinesics	PPT/Lecture					
12	Proxemics – Para Language	PPT/Lecture					
13	Channels	PPT/Lecture					
14	Barriers	PPT/Lecture	Discussion				
15	Principles of Effective Communication	PPT/Lecture					
	MODULE II						
16	Job Application Letters	PPT/Lecture					
17	Resume	Lecture					
18	CV	Lecture					

19	Types of Reference and Recommendation	Lecture	<u> </u>				
19	Letters	Lecture					
20	Reference and Recommendation Letters Lecture						
21	Reference and Recommendation Letters PPT/Lecture						
22	Reference and Recommendation Letters	PPT/Lecture					
23	Reference and Recommendation Letters	PPT/Lecture					
24	Types of employment letter	PPT/Lecture					
25	Types of employment letter	Lecture					
26	Types of employment letter	Lecture					
27	Types of employment letter	Lecture					
28	Soft Skills	Lecture					
29	Revision						
30	CIA - I						
	MODULE II	I					
31	Business Letters	PPT/Lecture					
32	Parts and Layout of Business Letters	PPT/Lecture					
33	Business Enquiry Letters	PPT/Lecture					
34	Business Enquiry Letters	Lecture					
35	Business Enquiry Letters	Lecture					
36	Offers and Quotation	PPT/Lecture					
37	Orders and Execution PPT/Lecture						
38	Grievances and Redressals PPT/Lecture						
39	Sales Letters PP7						
40	Sales Letters	Lecture					
41	Follow up Letters	PPT/Lecture					
42	Circular Letters	PPT/Lecture					
43	Status Enquiry						
44	Status Enquiry PPT/Lecture Collection Letters PPT/Lecture						
45	Collection Letters	PPT/Lecture					
46	Collection Letters	PPT/Lecture					
47	Collection Letters	PPT/Lecture					
48	Preparation of Partnership Deed PPT/Lecture						
49	Power of Attorney PPT/Lecture						
50	Revision						
MODULE IV							
51	Impact of IT on Communication	PPT/Lecture					
52	Role of Computers	PPT/Lecture	Discussion				
53	Internet	Lecture	Debate				
54	Email	PPT/Lecture	Discussion				
55	Telephone	PPT/Lecture					
55	Voice Mail	PPT/Lecture					
56	SMS	PPT/Lecture					
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57	Video Conferencing PPT/Lecture Real time examples				
58	Teleconferencing	PPT/Lecture			
59	IVRS	Lecture			
60	New modes of communication	Lecture	Discussion		
61	CIA - II				
	MODULE V				
62	Introduction to Management Information System	Lecture			
63	Definition PPT/Lecture				
64	Need	PPT/Lecture			
65	Benefits	PPT/Lecture			
66	Functions	PPT/Lecture			
67	Structure	PPT/Lecture			
68	Objectives	PPT/Lecture			
69	Characteristics	PPT/Lecture			
70	Role of MIS	PPT/Lecture			
71	Relationship between Decision Making and MIS	PPT/Lecture			
72	Revision				

## INDIVIDUAL ASSIGNMENTS/SEMINAR - Details & Guidelines

	Date of	Topic	of	Assignment	&	Nature	of	assignment (Individual/Group –
	completion	Written	/Prese	entation – Grade	d or N	Non-graded	etc)	
1	4/1/2015	CV and	CV and Resume preparation					
2	28/1/2015	Preparation of offers and quotation						

## **GROUP ASSIGNMENTS/ACTIVITES – Details & Guidelines**

	Date of	Topic of Assignment & Nature of assignment (Individual/Group –				
	completion	Written/ Presentation – Graded or Non-graded etc)				
1	2/2/2015	Preparation of partnership deed				

#### References

- 1. R. C. Bhatia- Business Communication
- 2. Salini Agarwal -Essential Communication Skill
- 3. P. N. Reddy & Apopannia -Essentials of Business Communication
- 4. R. C. Sharma & Krishna Mohan -Business Communication & Report Writing
- 5. M. C. Leod -Management Information System
- 6. Jerome Reuter Management Information System
- 7. Annie Philips -Communication and the Manager's Job

## Web resource references:

• <a href="https://en.wikipedia.org/wiki/communication">https://en.wikipedia.org/wiki/communication</a> business